

MIHIR SALOT

Sales Representative

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📍 Malad East , Mumbai

SKILLS

- Sales
- Negotiation
- Video editing
- Basic graphic design Basic
- coding Ui/UX Entry Level
- Copywriting
- Creativity
- Leadership

HOBBIES

- Calisthenics
- Acting
- Social Media
- Playing piano
- Reading Books (Business , Psychology)
- Making new connections

EDUCATION

BACHELORS IN MANAGEMENT STUDIES - MAJOR MARKETING

KES Shroof College

2019-2022

HSC - 74%

KES SHROFF

COLLEGE 2017-2019

SSC - 80.80%

JDT HIGH

SCHOOL 2016

EXPERIENCE

ADDA.IO

Product Sales Specialist

(Jan 2023 - September 2023)

- Incharge of onboarding housing societies to ADDA's Platform for thier community business
- B2B Role - Convincing comittees of Premium societies i.e Lodha , Metropolis chs , Rustomjee Aziano etc.
- ↳ Worked and Excelled in Domestic Market

TECH MAHINDRA

Sales advisor

(May 2022 - November 2022)

↳ Worked under process of Vodafone Austrailia Outbound Sales Team

- Incharge of selling postpaid services to customers and extend thier contracts with vodafone
- ↳ Top performer in the team.

WHITEHAT JR

Academic Councillor

Dec 2020 - Dec 2021

- Primary job was to sell whitehat's products to US,ANZ, Market.
- ↳ My sales were more than 1 cr being top performer in the team
- ↳ Featured in RnR fellicitation for performance.
- ↳ Worked in Byjus india sales process as well for 2 months.

BEEONLINE COMMUNICATION

Digital marketing Intern

2 Months

- Contributed ideas for digital marketing campaigns for raising brand awareness for dubai and indian based brands.
- Worked for community election marketing campaign

FREELANCING EXPERIENCE

- Worked with Skin Miracle and derma shine brands for thier digital marketing need (lead generation,brand awareness,lead conversion)
- worked in operations for corporate events at Nesco goregaon .
- Worked in events comany for operations on freelancing bases for tour events and picnic