

AJAY KUMAR

SALES EXECUTIVE

PHONE | (+91) 8899716825
EMAIL | palajay87803@gmail.com
LOCATION | Chandpur, INDIA
EXPERIENCE | 0 Year 3 Months

Key Skills

- Computer Knowledge
- Sales Coordinator
- Sales Support
- MS Office
- Computer Operating
- Data Entry

Languages

- Hindi
- English

Profile Summary

I am looking for challenging environment and customer focus's to add value in company with utilizing my skills and knowledge in sales & marketing environment.

Work Experience

Sales Executive

BAJAJ FINSERVE

10/2023 - Present

Analysis of customers demands and accordingly sharing the Production-Sales-Inventory with the team for arranging the raw material and planning the production for timely supplies. Regularly interacting with the customers to cater to all matters related to demand and supply, payments, discrepancies if any or any other issues; - Scheduling the dispatch plans of finished goods and spares. Supporting the reporting manager and import team in procurement of all imported parts in advance and tracking of the receipt of material. Actively being involved in all communication related to pitching of new customer, new product development with new customer or existing customer. Preparation of presentations for review meetings Base data preparation on internal product costing of Components products to support the reporting manager to submit the final costing to the customers

Education

M.Com - Commerce

2017

Mahatma Jyotiba Phule Rohilkhand University
(MJPRS)

B.Com - Commerce

2015

Mahatma Jyotiba Phule Rohilkhand University
(MJPRS)

12th

2012

Uttar Pradesh , Hindi

Grade - 55-59.9%

10th

Uttar Pradesh , Hindi

Grade - 55-59.9%