# Tarush Rai Contact Information:

- Phone: 7991997279
- Email: raitarush55@gmail.com
- Address: J-171, Block J, Sector-22, Noida

## Education

- 10th Grade Completed in 2016
- 12th Grade Completed in 2018
- Graduation Bachelor of Commerce (B.Com), Completed in 2021

#### **Work Experience**

#### Indiamart (B2B Market)

- Role: Sales Executive
- Duration: 1 year
- Responsibilities:
  - o Generated leads and managed client relationships.
  - Assisted businesses in utilizing the platform for marketing and sales.
  - Handled client inquiries and provided post-sales support.

## Supra Hub Solution

- Role: International Sales Executive
- **Duration:** 9 months
- Responsibilities:
  - Pitched services/products to international clients.
  - o Achieved sales targets through effective communication and persuasion.
  - Maintained sales reports and client data using CRM tools.

## Skills

- Communication and Negotiation
- Sales and Lead Generation
- Market Research and Client Analysis

- Proficient in CRM Tools
- Languages: Hindi, English

## Hobbies

- Reading books
- Playing games like cricket

# Declaration

I hereby declare that the information provided above is true and correct to the best of my knowledge.