

Manish Kumar Tyagi

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Objective

To secure an appropriate position, this will provide growth opportunities with effective utilization of my skills and experiences also the opportunity to learn more in professional Atmosphere.

Summary

An effective communicator possessing excellent presentation & soft skills with honed marketing management, logical and problem-solving abilities.

Recognized for successfully meet targets, proficiently formulating and implementing budgets, building high-performing teams and nurturing fruitful relationships with customers.

I do discussion and meeting with customer for the product.

Targeted electronic product,Led Light, set top box, power bank and IP camera.LED and LCD ,TV.Now I already Targeted Laptop And Desktop Printer For Government Organization. Now Target Automobile Accessories.

Modules covered

Fundamentals of computer

MS-Office: MS-Word, MS-Excel, MS-Power point

Work Experience

Presently working as an Sales Manger in Signart international pvt.ltd

One year worked as an Sales Manager in Pce System Pvt.Ltd.(2022-2023).

Two Years worked as an Sales Manager in Govind exports(2020-2022)

Three Years worked as an Sr.Sales Executive in 4Muskman Electronics Pvt. Ltd (Dec.2016 - Jan 2020).

Five year experience from V- care support service Pvt. Ltd. (TATA SKY) as a post in Sr. Technician ,Team Lead.(Feb2011-Nov2016).

One year experience from Sanarti Signal Pvt. Ltd. As an costumer Support 2010-2011.

Responsibilities

Responsible for assigned sales targets (monthly, quarterly and annually).
Goals set for centres month on month, maintaining relationship with target customers, customer service, ensuring high rate of return on investment, sales support and sales. Promoting the Brands & Encouraging the Sales through various Promotional Activities, Establishing a healthy relationship with retailers, effectively handled the Retailers Claim Settlement, Promoting Sales through Visibility in my area.
Operating Internet, Updating all records and documents (Hard copy as well as Soft copy), Purchasing and maintaining stocks, Data Entry, Updating accounts, Compiling MIS reports, networking with different stake Holders and organization.
Proper execution of order and dispatch it on time. Follow up for payment.
Develop new sample for client. Maintain good relation with client.

Technical Education

Two years certificate course in Electronic From NCVT.
Diploma in Electronics and Telecommunication From KSOU.

Academic Qualification

Graduation from Delhi University with Hindi and English.
Intermediate from C.B.S.E. Board with Second division.
High School from C.B.S.E. Board with Second division.

Strength

Positive thinking
Hard Working
Result Oriented

personal Profile

Date of Birth: 26/Nov/1987
Languages Known: Hindi, English.
Permanent Address: D-1/1156 Street No- 29 Harsh Vihar Delhi 110093.