



# SHAHDAT HUSAIN

Key focus profitability by delivering revenue to increase growth.

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## Profile Summary

- Skilled in **creating and sustaining dynamic environment** that fosters development opportunities and motivates high performance amongst team members.
- Consistent performer with **zeal to learn new concepts quickly & apply innovative ideas** for achieving results.
- Excellent **communication & interpersonal skills** with strong analytical, problem solving and organizational skills.

## Area of Excellence

### Communication. & Adaptability.

Team Management.

Documentation & Reporting

## Education

- **MBA** HR Marketing from **Teerthanker Mahaveer University. 2017.** Moradabad.
- **B.com** from **MJPRU.**

Work Experience:  
Organization:



**Profile: business development Executive.**

**Duration: feb2022 to sep 2022**

### Key Result Area

- **Complete knowledge about CRM and lead squared.**
- **Generate revenue. Complete monthly target.**
- **Generate referrals**
- **Maintain relationship with NEET ITT JEE students.**
- **Communicate with NEET IIT JEE Student encourage them to buy Paid subscription plans.**
- **Report to senior manager.**

Work Experience:

- **Organization:**

Job profile: **Business development Executive** at policy bazaar insurance brokers' pvt ltd.

Duration : One year



- **Advise clients on the insurance policies that best suit their needs**
- **Deliver approved policies to new clients and explain benefits and risks of the policy**
- **Persuade prospective clients to engage in a phone conversation and/ to discuss insurance products.**
- **Reporting to the team leader . and Manager**

## ➤ Work Experience :

- Two year work as store manager in angel salon PVT ltd Moradabad.

## IT Skills

MS Office( Word,Powerpoints,Excel

### **Project undertaken:**

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- Market survey on customer satisfaction.
- Employee grievance. On export organization.

### **About Myself:**

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I am a self-motivated person with desire to learn, excel and with an initiative to go that extra mile with my leadership qualities. I would like to describe myself as a dynamic learner with zeal to learn and explore new things at every mile of the life.

## Personal Detail

NAME	SHAHDAT HUSAIN
Date of Birth	26/6/1991
Nationality	India
Marital status	Unmarried
Language	Hindi, English.
Secondry address	Delhi Batla house chinnar apartment
Primary address	Moradabad Uttar Pradesh 244001,

**SHAHDAT HUSAIN**