

# Rahul Soun

✉ rahulrahulx0z0@gmail.com ☎ 7027400966 📍 1881 new model town in LinkedIn

## Professional Experience

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Hyphasis technologies and consulting , Business Development Executive

- Understanding the Nature of Business and Product Details. September-2023 - still working
- Leads and Sales Generation.
- Creating Marketing Pitches.
- Digital Marketing and New Vendor Registration.
- Interacting with Potential Customers.
- Maintaining Accurate Records and Updating Database in google Sheets.
- product presentation

## Technical Skills

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- Confident & Determined: Demonstrated self-assurance and resolute attitude in tackling challenges and achieving goals.
- Communication: Excellent verbal and written communication skills, enabling effective collaboration and clear conveyance of ideas.
- Passionate Learner: Eager and proactive learner, consistently staying updated with the latest trends and technologies.
- Adaptability: Ability to thrive in diverse environments and effectively manage changing priorities.
- Eagerness to learn and willpower to succeed
- Extensive knowledge of MS Office (Word, Excel, Outlook, PowerPoint)
- Ability to manage relationships and communications with other teams, clients, and vendors
- Ability to remain calm and courteous in periods of stress.

## Certificates

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- N.C.C-(B) Certification- A Grade & N.C.C-(C) Certification- B Grade
- Young Industry Enthusiast – Retail ( Infosys)
- Excel By ( Josh Werner )
- Human Resource Management By ( Great Learning Academy )
- HR Management By ( Adnan Naseem )
- Management Consulting By ( Human And Emotion: CHRMI )
- Lean Management By ( Peter Klausmann )

## Interest

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Basketball and volleyball, Creative bent of mind – Like to discuss new ideas & innovation, Traveling

## Education

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Chandigarh Group of College, Jhanjeri, Mohali, Punjab  
Technical University, Jalandhar

Jul 2021 – Aug 2023

M.B.A

- CGPA: 6.2/10