



Akash Mishra

Improver

CONTACT

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Uttar Pradesh, Kanpur, 63 'o' block Yashodha Nager Kanpur

HOBBIES

- Bike riding
- Cooking
- Photography

PERSONAL INFO

- Date of birth: 21 August 2000
- Place of birth: Kanpur
- Nationality: Indian

PROFESSIONAL SUMMARY

As an Improver with [More than 2.5 years] of experience, I have a strong track record of successfully improving processes and operations in [Sales/counselling]. My attention to detail, critical thinking skills, and strong problem-solving abilities have allowed me to identify areas for improvement and implement effective solutions. Additionally, my excellent communication and collaboration skills have enabled me to work effectively with cross-functional teams to achieve common goals.

EXPERIENCE

Education Counselor

Collegedekho / Haryana, Gurugram

2023 - Now

As an Education Counselor at Collegedekho in Gurugram from 2023-02 to 2024, I had the opportunity to guide and assist students in their higher education journey. Through my role, I was able to provide valuable insights and support to help students make informed decisions about their academic paths.

- Conducted one-on-one counseling sessions with students
- Assisted students in selecting appropriate courses and colleges

Relationship Manager

Citymall / Haryana, Gurugram

2021 - 2023

As a Relationship Manager at Citymall, Gurugram from 2021-10 to 2023-03, I was responsible for building and maintaining strong relationships with key clients. With excellent communication and negotiation skills, I successfully managed client accounts and exceeded sales targets.

- Built and maintained relationships with key clients
- Exceeded sales targets
- Managed client accounts

EDUCATION

Bachelor of Arts (BA)

Dayanand Brajendra Swarup College, Uttar Pradesh, Kanpur

2018 - 2021

Master of Business Administration (MBA)

Suresh Gyan Vihar University, Rajasthan, Jaipur

2024 - Now

SKILLS

Communication



Leadership



Problem-solving



Teamwork

