


# Krishan Kumar

MARKETING & SALES EXECUTIVE

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New Delhi 110070

## SKILLS

Problem Solving

Adaptability

Business Innovation

Strong Work Ethic Time

Management

Client Servicing

Handling Pressure

Leadership

Sales Orientation

Relationship Building

Data Entry Operations

## EDUCATION

**Maths Science -  
Intermediate HBSE  
2019 82%**  
**MS Office  
Typing**

## Language Proficiency

English

Hindi

Rajasthani

## CARRER OBJECTIVE

Talented Sales and Marketing Executive who is skilled at building loyalty and long-term relationships with customers while exceeding sales targets. Proficient at developing a new client base, and constantly looks for new ways to promote products and build professional network ties. Good adaptability in dynamic environment with belief of delivering high results towards organizational goals.

## WORK EXPERIENCE

### SALES ADVISOR

SILARIS INFO Marketing Pvt. Ltd.

Nov, 2023– Sep 2024

- Direct selling & guiding to consumers regarding product features utilities and prepare a strong network of clients.
- Lead and train individual & Team to build and manage their own sales targets while keeping team morale high.
- Managed all front desk office tasks, including the maintenance of client records, data entry and validation, etc.
- Organized and developed current and new clients/consumers through cold calling and referrals.
- Maintained and polished solid knowledge base of all products and services of team to keep smooth interaction.
- Met existing customers to review service satisfaction and expand on future sales opportunities.
- Responsible for payment collection, credit verification and validation to ensure smooth and clutter free subscription.

## INTEREST & HOBBIES

- Singing
- Photography
- Dancing
- Cooking
- Reading Books

I hereby declare that all the above information is correct and best to my knowledge.