

# Divyansh Srivastava

## Ad Operations - Data Management

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### PROFILE

Detail-oriented professional with experience in data coordination, Google Ads affiliate marketing, and website management. Skilled in creating accurate reports, analyzing performance metrics, managing campaigns, managing website content, and fostering affiliate partnerships.

### KEY COMPETENCIES

Website Management

Reporting and Analysis

Strong interpersonal skills

Affiliate Marketing

Technical Proficiency

Proactive and self-motivated

Google Ads

Search and Display ads

Exceptional organisational skills

### PROFESSIONAL EXPERIENCE

#### Xapads Media PVT LTD

Nov 2022 - Present

##### Ad Operations - Data Management

- Established and maintained affiliate partnerships by contacting brands on marketplaces to expand the affiliate network.
- Managed website backend and SEO, ensuring seamless updates of coupon codes, banners, and homepage content to enhance user experience and drive engagement.
- Created, monitored and analyzed Search and Display campaign performance, generating detailed reports to assess cost vs. revenue metrics and identify optimization opportunities.
- Collaborated with publishers to launch and manage affiliate campaigns, driving increased visibility and conversions.
- Designed and updated website banners to align with promotional strategies and seasonal trends, ensuring an appealing visual presence.
- Conducted performance analyses to fine-tune strategies and maximize campaign profitability.

#### National Health Mission

Apr 2020 - Sep 2022

##### Data Assistant

- Compiled and prepared daily reports on vaccination performance, ensuring data accuracy and timely submission.
- Generated and issued vaccination certificates through the portal, adhering to established guidelines and protocols.

#### iEnergizer

2017 - 2019

##### Customer Support Executive

- Delivered exceptional technical support to international customers, resolving inquiries and troubleshooting issues efficiently.
- Assisted clients with Sprint products and services, ensuring a high level of satisfaction and adherence to quality standards.

### EDUCATION & CERTIFICATIONS

#### Bachelor of Technology (B.Tech.)

##### Computer Science Engineering

Dr. APJ Abdul Kalam Technical University  
Lucknow, 2017

#### Google Ads Display Certification

Issued Date : Dec 2024 - Expires : Dec 2025

#### Google Ads Search Certification

Issued Date : Dec 2024 - Expires : Dec 2025

### PERSONAL DETAILS

#### DATE OF BIRTH

24 - Dec - 1996

#### LANGUAGES KNOWN

English, Hindi

#### ADDRESS

Noida, Uttar Pradesh