

Shubham Chaturvedi

Seeking to be a part of an organisation which provides me opportunities to utilize my potential, allow me to grow in my career as well as contribute to the growth of organisation and get an in depth grounding in all the sectors of the industry.



uniquepersonality06@gmail.com

8518911891

New Delhi, India

06 January, 1998

EDUCATION

Graduation

G.S College of Commerce and Economics, Jabalpur

07/2015 - 05/2018

Courses

- B.com (Plain)

High School

Christ Jyoti Senior Secndry School, Singrauli

04/2015

Courses

- Commerce

Class 10

Christ Jyoti Senior Secndry School, Singrauli

04/2013

WORK EXPERIENCE

Enser communication private limited (Acko general insurance private process)

02/2023 - Present

Here, In Acko general insurance I'm a multitasker looking into 3 different segments. Firstly, dealing in dead cases of Acko drive and selling them new car insurance. Secondly, Looking into insurance queries of customers who are willing to purchase a new car from Acko drive. Thirdly, looking into mails and escalations regarding the new car insurance.

Ienergizer

(Bank onus, International life insurance)

12/2021 - 11/2022

It was a UAE based cold calling process, where I was randomly calling UAE clients and pitching them the term life insurance of different international companies. My role here was to convert dead and cold lead into potential sales for the company.

Wrizty business solution

(u.s voice process)

02/2021 - 11/2021

It was an International scam process where my role was to call US people and convince them to share their personal details of their postpaid mobile connections, Which was later utilized by a sales team.

SKILLS

Rapport building

Active listening

Lead generation

Insurance sales

Hardcore sales

Quick learner

Strong communication skill

CERTIFICATES

NISM series 8 (Equity derivatives) (09/2021 - Present)

LANGUAGES

English

Professional Working Proficiency

Hindi

Native or Bilingual Proficiency

INTERESTS

Reading Spritual books as well as Novel

Travelling

Playing Chess

Writing poems and blogging

Trading in stock market

language learner