

RAVI KUMAR

REALTATIONSHIP
MANAGER

PHONE | (+91) 8285655749
EMAIL | arya.ravi447@gmail.com
LOCATION | New Delhi, INDIA
EXPERIENCE | 3 Years 7 Months

Key Skills

- Insurance Operations
- Insurance Broking
- Insurance Claims
- Insurance Sales
- Marketing Management
- Ms Office
- Business Development
- Excel
- Sales
- Teaching
- Insurance
- Insurance Underwriting

Certification

- Broker Qualified Person
Valid upto April 2027
- Upskilling Program

Languages

- Hindi
- English

Profile Summary

With over 3 years of extensive experience in marketing, management, business development, sales, customer service, and insurance, I bring a strong track record of driving business growth and exceeding sales targets. Proficient in developing and executing innovative marketing strategies, managing teams, and enhancing customer satisfaction. Skilled in identifying new business opportunities and cultivating strong client relationships. Proven expertise in insurance services, ensuring comprehensive coverage and financial protection for clients. A results-oriented professional with a focus on achieving excellence in all endeavors.

Work Experience

Realtionship manager

insurance dekho
12/2023 - Present

- Managed customer insurance services including insurance operations, insurance broking, insurance claims, and insurance marketing.
- Oversaw insurance management to ensure customer satisfaction.
- Streamlined insurance operations to improve efficiency.
- Developed and implemented marketing strategies to increase insurance sales.

Supervisor

DHAWAN GLASS CO.
11/2020 - 11/2023

Extra curricular activities

-

marketing, management , business development , sales and customer services

Education

B.A - Vocational Course

2020

College of Vocational Studies, Delhi

Grade - Pass