



NITESH KUMAR

Sales Executive

About Me

Customer-focused sales professional with 1 years of experience in driving profits for companies seeking opportunity to leverage skills in negotiating, prospecting, and productivity planning.



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Gurgaon- 122001

LANGUAGE

- Hindi
- English

EXPERTISE

- Management Skills
- Creativity
- Negotiation
- Leadership
- Addons

EXPERIENCE

Redmil Business Mall Noida

2023 - 2024

Collaborated with marketing team to create promotional materials for target customers.
Managed daily operations of sales department, including supervision of staff members.

XLICT Software Pvt Ltd. Lucknow

2018 - 2021 (Customer Executive)

Respond to customer inquiries via phone, email, and chat. Resolve customer complaints and issues in a timely and professional manner.
Maintain accurate records of customer interactions and transactions.
Collaborate with other departments to ensure customer satisfaction.

EDUCATION

BTEUP

Mechanical production engineer
2019 - 2022

Up Board

12th complete
2018
10th complete
2016

SKILLS SUMMARY

Problem solving  78 %
Project Management  81 %