



MANISH KUMAR KRISHNADEV PANDEY

245, Sai Bhagwan Nagar, M. I. D. C, Andheri East Mumbai - 400093 Behind Hotel
Suncity Residency

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Objective

Seeking a full time technical position in which previously gained skills and knowledge can contribute to a chemical engineering teams and the teams knowledge can contribute to professional engineering goals

Education

- **SHIVAJIRAO S JONDALE COLLEGE OF ENGINEERING** 2021 - 2023
Bachelors Degree in Chemical engineering
6.7
- **K. K. WAGH POLYTECHNIC, NASHIK** 2016-2020
DIPLOMA IN CHEMICAL ENGINEERING
59.86
- **SRI KALGIDHAR MISSION HIGH SCHOOL** 2016
SSC
78.20

Experience

- **CENTURY AROMATICS** -
Intern
One month internship at Century Aromatics, Thane.
Efficiently used essential engineering practices to contribute the process
Provided hands on assistance to chemical engineers
Ensured compliance with safety and environment regulations by carefully handling equipment and performing chemical processes
- **ROOP ULTRASONIX LTD.** 17/08/2022 - Current
Sales Engineer
- Collaborated with sales team to understand clients' technical requirements and propose tailored solutions.
- Conducted product demonstrations and presentations to showcase technical features and benefits.
- Provided pre-sales support, addressing client inquiries and concerns to ensure successful sales processes.
- Worked closely with the implementation team to ensure seamless transition from sales to product deployment.
- Developed and maintained strong technical knowledge of products and industry trends.

Summary Of Skills

- **Technical Proficiency:** Showcase your expertise in understanding and explaining complex technical products or services.
- **Sales Acumen:** Highlight your ability to identify and capitalize on sales opportunities, meet targets, and contribute to revenue growth.
- **Customer Relationship Management:** Emphasize your skills in building and maintaining strong relationships with clients, ensuring satisfaction and loyalty.
- **Communication Skills:** Demonstrate effective communication, both verbal and written, to convey technical information to non-technical stakeholders.
- **Problem-Solving:** Illustrate your capability to analyze customer needs and provide tailored solutions, addressing challenges effectively.

Projects

- **RE REFINING OF USED LUBRICANT OIL**
Re - refining of used lubricant oil was carried out using unit process like vaccum distillation, dehydration, solvent extraction.

Extra Curricular

- Run a YouTube channel with 10k subscribers
- Compatible with SEO (search engine optimization)
- Winner of Zonal Kabbadi championship
- President of K. K WAGH college of engineering
- Worked as CYL (community youth leader) with an NGO