

MANSI SHUKLA

Mobile: +91-8604805424

Permanent Address- Lucknow, UP

Email: mansishukla019@gmail.com

Professional Network: [linkedin.com/in/mansi-shukla-2752b3212](https://www.linkedin.com/in/mansi-shukla-2752b3212)

OBJECTIVE

To leverage my 2 years and 6 months of hands-on experience in the sales domain, coupled with a passion for effective communication and strategic thinking, to contribute to a dynamic sales team. I aim to utilize my expertise in market analysis, customer relationship management, and persuasive writing to drive revenue growth and exceed targets within a forward-thinking organization. By employing innovative strategies and continuously refining my skills, I aspire to play a pivotal role in achieving organizational objectives while advancing my career in the sales domain.

PROFESSIONAL SNAPSHOT

Areas of excellence includes:

- Hands on experience in providing product knowledge to the customer.
 - Familiar with the understanding consumer behaviour and satisfying there needs accordingly.
 - Well versed with the concepts of after sales services.
 - Strong communication skill in both verbal and written.

 - Understanding of Customer relationship management.
 - Well versed with the concepts of after sales services.
 - Technology Proficiency.
 - Adaptability and Resilience
 - Passion for sales.
-

CAREER CONTOUR

From **(August 2021- Till Date)**

CODEYOUNG

Senior Insight sales Executive

With 2.5 years of dedicated experience in sales in Indian as well as international market i.e. North America, United Kingdom, Australia, Malaysia, Singapore, UAE etc. I have constantly demonstrated a proven ability to excel in both team-based and individual sales environment. My commitment to excellence and result driven approach has enabled me to not only meet but exceed sales target consistently.

As a valuable member of a sales team throughout my career, I have contributed to a collective success by leveraging effective communication, strategic thinking, and a collaborating problem solving.

AVERAGE TICKET SIZE (INR)- 150000 -200000

AVERAGE REVENUE-700000-900000

From (Jan 2018-june 2018)

SKYTECH PVT LTD

Sales Executive

Results-driven Sales Associate with a successful track record at Skytech, a prominent Internet Service Provider. Proven expertise in customer relationship management, client retention, and acquiring new customers in the competitive telecommunications industry. Adept at delivering exceptional customer service and tailoring

- During my tenure, I successfully managed customer handling and relationship management activities, prioritizing the timely resolution of customer complaint and looked after billing services.
- To ensure seamless flow of operations, I managed a variety of tools, including the Dashboard and M.S Excel, and handled both inbound and outbound calls.

Achievements / Value Awards

- Received multiple certificates and formal recognition at CodeYoung Pvt Ltd. for consistently surpassing assigned targets and making significant contributions to both individual and team objectives. Demonstrated exceptional skills in sales, collaboration, and goal attainment.
- Engaged in the prestigious All India Net Ball Championship in 2019, showcasing not only my passion for sports but also my commitment to teamwork, discipline, and competitive spirit.
- Received top honors in basketball competitions at prestigious institutions, underscoring my athletic excellence, competitive spirit, and leadership on the court.
- My athletic prowess was also recognized, as I was awarded first place in the basketball competition at both IIT Kanpur, Rajiv Gandhi Institute of Petroleum Technology, Amethi, and Isabella Thoburn College.
- Furthermore, I secured First place in the Kho-Kho (Sports Competition) and second place in kabaddi at Lucknow Public College of Professional Studies and was awarded First place in the Relay race (Athletics Competition) at the same institution.

EDUCATIONAL QUALIFICATION

- B.com Hons (2016-2019) from modern college of education, Lucknow.
- (H.S.C) Higher secondary certificate in 2016 from Rani Laxmi Bai School, Lucknow.
- (S.C) Higher secondary certificate in 2014 from Rani Laxmi Bai School, Lucknow

ADDITIONAL QUALIFICATION:

Knowledge of MS Office applications, etc.

Declaration:

I hereby declare all above information given is truth to the best of my knowledge & belief.

Thanks and Regards .