



Jainam Raj Savansukha

Marketing & Operations

My Contact

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Hard Skill

- Time Management
- Customer Experience
- Problem Solving
- Business Marketing

Soft Skill

- Observation
- Decision making
- Communication
- Multi-tasking

Education Background

- **GD Goenka University**
Masters in Business Administration
Completed in 2023
- **Maharaja Ganga Singh University Bikaner**
Bachelors in Business Administrations
Completed in 2021
- **Shri Adarsh High Senior Secondary School**
Class XII
Completed in 2018
- **S.D.P. MEMORIAL SCHOOL**
Class X
Completed in 2016

About Me

Recent MBA graduate in Marketing and Operations, with expertise in projectmanagement and research, seeking a challenging role in the field of Market Research

Professional Experience

IOTECH SMART PRODUCTS| Sr. Business Development Executive *August 2023 – PRESENT*

Key responsibilities:

- Developing proposals, business cases/strategies and identifying new business avenues.
- Conducting market research to identify new trends and opportunities.
- Providing leadership and guidance to the business development team.

Kent RO System | Business Management Trainee *Feb 2023 – August 2023*

Key responsibilities:

- Analyzing Market presence and generating demand supply chain for products.
- Developing sales channel in given market domain.
- Consult with the management team to develop long-term commercial plans.
- Developed strategy to achieve yearly objective and follow up through monthly forecasts, meetings, conferences etc.

Labdox | Business Development Intern *June 2022 – August 2022*

Key responsibilities:

- Increased customer satisfaction by resolving issues.
- Worked within applicable standards, policies and regulatory guidelines to promote safe working environment.
- Created spreadsheets using Microsoft Excel for daily, weekly and monthly reporting.

Unschool | Marketing & Operations Intern *April 2022 – June 2022*

- Key responsibilities:
- Build connections with collaborators and contributors for our venture.
- Conducting market research or gathering information through surveys to identify sale opportunities.

Achievements

- Feb 2022 Leading industrial tour for company visit as part of Masters degree
- Sept 2017 Player of the match in cricket tournament as part of Senior Secondary School