



## PERSONAL INFORMATION

### Email

ashutoshmishra47@outlook.com

### Mobile

(+91) 9455518919

### Total work experience

2 Years 7 Months

### KEY SKILLS

Convincing Power  
Team Management  
Task Management  
Adaptation  
Quick Learner  
Self Management  
Time Management

### OTHER PERSONAL DETAILS

#### City

New Delhi

#### Country

INDIA

### LANGUAGES

- EnglishHin

## Ashutosh Mishra

### Retail Sales Executive I

#### PROFILE SUMMARY

The position is that of frontline sales personnel who would primarily be responsible for growth of retail business in the defined territory through creation, nurturing and management of dealer network and stakeholders comprising of contractors and thereby achieving overall business value and volume targets.

#### EDUCATION

2022

MBA/PGDM

Jaipuria Institute of Management, Ghaziabad

2019

B.B.A/ B.M.S

siddharth university

2016

XIth

Hindi

2014

Xth

Hindi

#### WORK EXPERIENCE

Jan 2024 - Present

Retail Sales Executive I

**Asian Paints**

The position is that of frontline sales personnel who would primarily be responsible for growth of retail business in the defined territory through creation, nurturing and management of dealer network and stakeholders comprising of contractors and thereby achieving overall business value and volume targets.

**Jan 2023 - Jan 2024**

Account Manager

**Airtel**

Working as account manager , where i have to handel corporate accountants and take care of sales and services for Airtel ISP products like Corporate Postpaid Connection, Broadband, ILL, MPLS.

**Jan 2022 - Jan 2023**

Relationship Manager

**Mahindra Holidays & Resorts Ltd**

Working as a relationship manager where i have sales the Holidays Membership of club Mahindra

**Projects****123 Days****A study On Analysing factors to influence buying behaviour of shampoo consumers with special refere**

The study belongs to the FMCG sector and project focus upon - To find out the various factors that influence the consumer on various brands of shampoo. to know about consumer behaviour which gives preferred trends in shampoo product Development.