

NISHANT JHA

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Inside sales Specialist

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SUMMARY

Dynamic and results-oriented Inside Sales Professional with 3 years of experience in driving sales growth, managing client relationship, and executing effective sales strategies. Proven ability to build strong customer relationships, and exceed sales targets. Seeking to apply my skills and passion for sales to contribute to the success of your organization by delivering exceptional sales results and fostering long-term client partnerships.

EDUCATION

Annamalai University

Bachelors in Hotel Management
2017 – 2022

Intermediate In Commerce

2017

Higher Secondary

2015

SKILLS

- Strong communication skill
- B2C sales skills
- Ability to work independently and as part of a team
- Detail-oriented and able to handle multiple tasks simultaneously
- Foster long term relationship with client

REWARDS AND RECOGNITION

- Received outstanding performance award for the R1 quatre (Jan 2024- July 2024)
- Best team award for R1 quatre (Jan 2024- July 2024)
- Received multiple time recognition for Employee of the month.

PROFESSIONAL EXPERIENCE

Career Advisor

Protouch Professional Training | June 2022 - Present

- Delivering sales targets.
- Discussing career and educational goals with interested participants.
- Helping in the course selection process to ensure progress towards participants' goals.
- Displaying an interest in participants' development.

HR Executive Cum Education Counsellor

My Learning Course | Aug 2021 - May 2022

- Counseling the students for the study abroad options.
- Handling enquiries and getting the enrollments done Achieving monthly sales targets, cold calling.
- Taking live counselling Session and Demo class of students
- Market research and planning for company's growth
- Coordinate With in House team for Management work