**ADITAYA MISHRA**

 **S/O SHRI DAYA SHANKAR MISHRA**

**9560039353** **aditayamishr@gmail.com** **Block L1st Ho No-1159, Gali no- 27**

 **Sangam Vihar New Delhi-110080**

Brings experience in sales leadership, customer service, and relationship management. Proven ability to increase sales, develop and implement successful sales strategies, and build strong relationship with clients. Demonstrated success in building and leading high- performance teams to meet and exceed sales objectives.

 **SKILLS**

* **Gem Portal New Business Development**
* **Schedule Coordination Partnership Building**
* **Plan Sales**

 **EXPERINCE**

**BUSSINESS DEVELOPMENT MANAGER**

**Axcess Healthcare**

* Working in Gem Portal And Participate to BID and Create to Flitter.
* Visiting Govt Hospital Create Customer Relation & promote product

 Maintain Customer Relationship.

**AREA SALES MANAGER**

**Ashron Medicare Pvt Ltd**

* Established strong relationship with customer by providing solutions that meet while maintaining profitability goals.
* Lead a team of sales professionals to achieve maximum sales profitability, market share in line with company vision and values.
* Resolved customer complaints regarding sales and service.
* Represented company at trade association meetings to promote products.
* Analysed trends and result to determine annual unit and gross-profit plans.

**SALES OFFICER**

**Genex Hygiene**

* Development strong relationships with clients to grow business networks.
* Used knowledge of company products and services to recommend solutions to customers.
* Monitored customer presences to determine focus of sales efforts.

**Current CTC :- 4.5 Lack**

 **EDUCATION**

**BACHELOR OF ART (B.A) Aug 2017**

Dr. Ram Manoha Lohia Awadh University Faizabad

**INTER MEDIATE APPLIED MATHMTICAL SCIENCES Apr 2014**

Chandra Sekhar I C L Pur Pratapgarh

**MATRICULATION IN ART Apr 2010**

B.K.S.D Inter College Pratapgarh

 **Personal Details**

**Name :- Aditaya Mishra**

**D/O/B :- 10/10/1996**

**Father Name :- Daya Shankar Mishra**

**Mother Name :- Let Nirmla Mishra (ADITAYA MISHRA)**