



# NEELAM Mishra

Sales Executive

## PROFILE SUMMARY

Sales professional with 3 years of experience driving revenue growth and building strong client relationships. Skilled in consultative selling, meeting targets, and adapting to dynamic market demands for consistent results.

## EDUCATION

- 2019 XIth Hindi
- 2017 Xth Hindi

## WORK EXPERIENCE

- Jan 2024 - Present  
**Sales Executive**  
**Ohm finserv service**
  - Achieved 100% of sales targets consistently .
  - Developed and implemented a new sales strategy.
- Jul 2022 - Dec 2023  
**Investment Advisor**  
**Solead solution**
  1. Provided investment advice to clients, driving a 15% increase in their portfolio values within 6 months.
  2. Formulated personalized financial plans for individual clients.
  3. Executed comprehensive market research and analysis to pinpoint lucrative investment opportunities for clients.

## PERSONAL INFORMATION

- Email**  
sneelam0334yahoo@gmail.com
- Mobile**  
(+91) 8287702841
- Total work experience**  
3 Years 6 Months

## KEY SKILLS

- Sales And Marketing
- Customer Support
- Customer Relationship

## OTHER PERSONAL DETAILS

- City** New Delhi
- Country** INDIA

## HOBBIES

- Reading Books Listening Music

## LANGUAGES

- Hindi
- English

Feb 2019 - Feb  
2020

HR Executive and Recruiter

**Shiv shakti human resources department**

Experienced HR professional skilled in recruitment, employee relations, and benefits administration. Proficient in aligning HR strategies with business goals, fostering a positive workplace, ensuring compliance, and supporting talent development for organizational growth and success.