

# Ishita Mahajan

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## In House Recruiter / IT Recruiter / Corporate Recruiter

Dynamic and results-focused **Recruiter** with over 2.5+ years of experience managing full-cycle recruitment across multiple functions. Skilled in sourcing top talent, optimizing hiring processes, and building strong relationships with hiring managers to meet organizational goals. Adept at utilizing data-driven recruitment strategies, talent acquisition platforms, and social media to attract high-quality candidates. Proven ability to enhance employer branding, drive diversity initiatives, and improve candidate experience. Strong focus on aligning talent strategies with business objectives while ensuring efficient, timely, and cost-effective hiring.

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### KEY SKILLS

- Sourcing
- Screening
- Data Management
- Pipeline Management
- Salary negotiation
- Team Management
- Candidate Engagement
- Stakeholder Management
- Job Posting
- Applicant Tracking System (SF)
- IT Recruitment
- Coordination
- End to End recruitment
- Interview Aligning
- Interview Coordination
- MS Office
- Public Speaking

### PROFESSIONAL EXPERIENCE

**Incedo Inc. (IT Product+Services)**

**June 2022 - Present**

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#### Executive (Talent Acquisition)

- Handling **end to end recruitment process** from taking the job download **from hiring manager to interview coordination and salary negotiation to onboarding.**
- Recruitment utilizing various sourcing method – **Naukri, LinkedIn, Shine , Monster, Indeed, Employee Referrals etc.**
- **Aligning and managing 15+ interviews daily** for the specific requirement
- Experience on hiring roles diverse in developer, testing, cyber security, analytics etc.
- Experience on **hiring niche roles** like Datacom Developer, Datacom Testing, Embedded Datacom Developer, TAC Support, Cyber Security, Java Developer, Java Automation, Java Full stack, Angular Developer
- Maintained the **Average TAT of 30 days.**
- Experience on **hiring leadership roles.**
- Conducted **market mapping exercises** to assess the talent availability
- Learn and executed **salary negotiation skills and maintained the standard benchmark of every offer.**
- Into **Stakeholder Management / Functional Leaders** for requisition download, requirement, offering industry updates on needs. **Managing 2 different accounts at a time.**
- Daily meeting with Stakeholders to discuss the updated pipeline
- **Generating offers** for offered candidates
- Providing brief about the company, role, aligning interviews, etc to ensure **smooth and good experience for every candidate**
- Seeking relevant **business approval, exceptional compensation approvals**
- Experience on working **SAP ATS (Applicant Tracking System) called Success Factor**

- Managed **internal database** of offered and joined candidate for Product Engineering team

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## EDUCATION

### **B.A. (Vocational Studies), Human Resources Management**

College of Vocational Studies, Delhi University

2019 - 2022

CGPA: 8.2/10

### **Senior Secondary (XII), Arts**

The Cambridge International School

(CBSE board)

Year of completion: 2019

Percentage: 93.50%

### **Secondary (X)**

The Cambridge International School

(CBSE board)

Year of completion: 2017

CGPA: 8.60/10

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