

Pavan Mishra

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Profile

Dynamic professional with 6 month of experience as a Digital Officer at Teleperformance in the Axis Bank process, I excel in promoting Axis Bank products to customers, including credit cards, loans, and insurance. Additionally, I possess expertise in promoting various services such as general insurance and investment opportunities. In addition to sales, I bring advanced skills in data analysis, ensuring efficient operations and customer satisfaction. Committed to delivering exceptional service and contributing to the success of Axis Bank's offerings. .

Professional Experience

Digital Officer , (Teleperformance) **Noida, U.P** 08/2023 - 04/2024

- In my role at Teleperformance within the Axis Bank process, I adeptly handle a range of financial products.
- Proficiently manage a diverse range of financial products at Axis Bank, including preapproved loans, credit cards, and general insurance, while ensuring daily and monthly sales targets are consistently met.
- Facilitate the smooth allocation of manual loan leads, such as business and personal loans, to designated Sales Managers, optimizing operational efficiency.
- Additionally, offer valuable guidance to customers on strategic investment opportunities in life insurance and fixed deposits (FD), empowering them to secure their financial future with long-term growth prospects and enhanced stability .

Education

Bachelor of Arts Siddharth University **Siddharthnagar, U.P**

Highly motivated and diligent graduate with a degree in Hindi and Political Science, securing an impressive 65% score. Equipped with a solid academic background, eager to contribute my knowledge and skills in diverse fields any role that demands critical thinking and effective communication.

Intermediate in Commerce Seth Anandram Jaipuria Inter College **Anandnagar, U.P**

I completed my intermediate education in Commerce at Seth Anandram Jaipuria Inter College, where I gained comprehensive knowledge and skills in various aspects of commerce, preparing me for further academic pursuits and professional endeavors in the field.

Bachelor of Arts Netaji Defence Academy **Gorakhpur, U.P**

I completed my high school education at Netaji Defence Academy in Gorakhpur, where I acquired a strong foundation in various subjects. This experience instilled discipline and provided a conducive environment for academic growth, laying the groundwork for my future educational and career pursuits.

Skills

- **Data Visualization:** Microsoft Power BI, Excel
- **Soft Skills:** Banking Software- - Lead Generation - CRM - Microsoft Power BI - Microsoft Excel- Data Analysis - Visualizing with Advanced Charts - Microsoft Power Point - Data Entry - Sale - Leadership skills

Languages

- **English** [Basic]
- **Hindi** [Native]