

HASSAN ZAHIDEE

Contact Information:

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Career Objective

Results-driven professional with a strong background in Project Management, Vendor Coordination, and Corporate Account Handling. I am seeking a challenging role where I can leverage my skills in managing CSR projects, optimizing team performance, and fostering client relationships to drive organizational growth and community impact.

Professional Experience

Teachmint Technology Pvt Ltd

Key Account Manager (CSR)

Sept 2023 - Present

- **Project & Account Management:** Managing key corporate accounts, overseeing projects in partnership with **IRCTC, Railtel, NPCL, MERCK, YUVA Unstoppable, HINDALCO, NTPC,** and **Agilent Technologies**.
- **Vendor & Stakeholder Coordination:** Leading initiatives for CSR projects in North India, coordinating with vendors and clients to fulfill project deliverables.
- **Technical Training:** Conducting quarterly training for government school teachers to enhance their technical skills.
- **Event Management:** Organizing special programs like financial awareness sessions, IIT professor visits, and project inaugurations.
- **Field Operations:** Extensive travel for client meetings, project assessments, and implementation across cities like Jaisalmer, Haldwani, Sambalpur, Mumbai, and Bangalore.

IEnergizer Pvt Ltd

RTM Executive (Real-Time Management)

April 2021 - Sept 2023

- **Team Coordination:** Managed real-time monitoring and reporting for operations, ensuring compliance with service level agreements (SLAs).
- **Process Optimization:** Provided insights and process improvements for workforce management, optimizing resource allocation.
- **Technical Trainer:** Trained teams on technical tools and processes to enhance operational efficiency.
- **Client Interaction:** Acted as a liaison between clients and the operations team to ensure client satisfaction.

Konexions Back Office Pvt Ltd

Business Analyst (Ola Process)

July 2019 - Aug 2020

- **Data Analytics:** Leveraged advanced Excel and data analysis skills for process optimization.
- **Project Support:** Supported business operations by generating insightful reports for management decision-making.

Key Skills

Project Management	Vendor Management	Technical Training	Team Coordination
Corporate Account Handling	Real-Time Monitoring (RTM)	Government Teacher Training	Event & Program Management
Data Analysis & Reporting	Process Optimization	Client Relationship Management	Workforce Management (WFM)
Advanced Excel & Power BI	Technical Installation & Testing	Client Acquisition & Retention	Negotiation & Problem Solving

Certifications & Trainings

- **Data Analytics Certification** - Focused on data-driven decision-making.
- **Advanced Excel & Power BI** - Proficient in creating dashboards and reports.
- **Technical Trainer for Govt Teachers** - Certified by Teachmint.

Technical Proficiency

- **Programming Languages:** C, C++, Python, SQL
- **Tools & Software:** Advanced Excel, Power Query, Power BI, MS Word, Google Sheets
- **Project Management Tools:** Asana, Trello, Slack (if applicable)

Academic Qualifications

Degree	Institution	Year of Passing	Specialization
Bachelor of Engineering (BE)	Vaishnavi Institute of Technology & Science, Bhopal (RGPV)	2020	Computer Science
Diploma in Computer Science	Al-Kabir Polytechnic College, Jamshedpur	2016	Computer Science
Secondary Education (10th)	DAV Public School, Dugda, Bokaro	2013	-

Personal Details

- **Date of Birth:** 21st Sept 1997
- **Father's Name:** Zahid Raza
- **Languages Known:** English, Hindi

Additional Information

- **CSR Projects:** Successfully managed multiple CSR projects across various PSUs, focusing on educational and community welfare programs.
- **Availability for Relocation:** Open to relocation based on project requirements.