# SARMISTHA PRIYADARSINI SAHOO

### ADMISSION OFFICER





Sarmisthapriyadarsini1997@gmail.

Dehradun, Uttarakhand

## SKILLS

- Admission Process Management
- Application Evaluation
- Student Outreach and Engagement
- Policy Compliance
- Data Analysis and Reporting
- Cross-functional Collaboration
- Customer Service Excellence
- Continuous Process Improvement

# **EDUCATION**

#### M.COM (FINANCE)

Birla Global University, Bhubaneswar **2018 - 2020** 

### **B.COM (ACCOUNTANCY)**

Salipur Autonomous College, Cuttack, Odisha 2015 - 2018

#### XII (CHSE)

Salipur Junior College, Cuttack, Odisha 2012 - 2013

## PROFILE

Dedicated and experienced Admission Officer with a proven track record in facilitating seamless and efficient admission processes. Possessing a comprehensive understanding of academic institutions and their admission requirements, I have been actively contributing to the field since January 25, 2021. Committed to fostering a positive and inclusive application experience for prospective students through effective communication, meticulous evaluation, and strategic decision-making.

## EXPERIENCE

### Uttaranchal University, Dehradun

### ADMISSION COUNSELOR 2024 July - Present

- Student Outreach & Engagement: Conducted proactive calls to prospective students for MBA and MCA programs, providing detailed information and addressing queries.
- Data Collection & Management: Collaborated with corporate partners to gather data on potential students, ensuring accurate and organized records in CRM systems.
- Admissions Guidance: Guided students through the entire admission process, from application submission to interview coordination and document verification.
- **Conversion & Follow-up**: Engaged in regular follow-ups to convert inquiries into successful admissions, ensuring consistent support to prospective students.
- MBA/MCA Admissions Oversight: Specialized in overseeing admissions specifically for MBA and MCA programs, including application review and student onboarding.

### Birla Global University, Formerly Known as BIMTECH, Bhubaneswar

#### ADMISSION OFFICER 2021 JAN - 2024 March

- Advised & Communicated: Advised prospective students on college admissions, financial aid, and career opportunities, maintaining strong communication via phone and email.
- **Collaborated with Stakeholders**: Worked closely with administration, faculty, and alumni to meet institutional goals and streamline the admission process.
- Application Review & Evaluation: Reviewed student transcripts and applications, ensuring adherence to eligibility criteria and demonstrating a commitment to fairness in decision-making.
- Optimized Admission Processes: Implemented data-driven strategies to enhance efficiency, while adhering to policies and maintaining industry standards.