

**Azhar Ullah Khan**  
**azharullahk5@gmail.com**  
**7376065369,7376710475**

**Career Objectives:**

To work in an environment which encourages me to succeed and grow professionally where I can utilise my skills and knowledge appropriately.

**Key Skill:**

- Ability to rapidly build relationships
- Sales
- Confident and Determined
- Ability to cope up with different situations.
- Motivational speaker
- Basic computer knowledge
- C.C.C
- M.S. Office
- Problem Solving
- Adaptability
- Collaboration
- Strong Work Ethic
- Time Management
- Critical Thinking
- Handling Pressure

**Education:**

**University Of Lucknow 2021-24**  
Bachelor of Commerce

**I.C.S.E. 2017-19**  
High School

**C.B.S.E. Board 2019-21**  
Intermediate

**Tata Motors 2021**  
Internship

**Work Experience:**

**Physics Wallah 2021 - 2024**  
Admission Counsellor

- **Student Guidance and Batch Advisory**  
Guided students in selecting appropriate study batches by providing detailed batch information and benefits, enabling them to make informed decisions to improve their academic preparation and performance.
- **Exceeding Sales Targets**  
Consistently surpassed sales targets, achieving an average of 150 batch enrollments per month against a target of 100 batches. Highest single-month sales reached 250 batches.
- **Lead Generation for Competitive Exams**  
Managed and provided qualified leads for students preparing for JEE and NEET exams in a previous role, contributing to increased batch enrollments.

**Personal Details:**

**Name :** Azhar Ullah Khan  
**Father Name :** Aftab Ullah Khan  
**Mother Name :** Shahnaz Khan

**Date Of Birth:** 13 April 2003  
**Marital Status:** Unmarried  
**Nationality:** Indian Language  
**Known:** Hindi & English

