

SAYANTAN PRATI HAR

BUSINESS DEVELOPMENT EXECUTIVE

Experienced and results-driven business development executive with a proven track record of driving revenue growth and forging strong client relationships. Strategic thinker with exceptional communication and negotiation skills, adept at identifying and capitalizing on market opportunities.

EXPERIENCE

MENTOR-TEACHER-ODA CLASS

jan2023-july 2023

- In my role as a mentor teacher (sales) at ODA Class, I spent 6 months guiding and supporting students
- Alongside my teaching responsibilities, I successfully persuaded and convinced students to enroll in the courses offered by ODA Class achieved a 56% conversion rate.
- Educational institutions and online classroom management

BUSINESS DEVELOPMENT TRAINEE-BYJUS

Nov 2023-dec 2023

- as a trainee in worked BYJUS for 1 and half month and my job role are to help the UPSC aspirants to find the right course for them so that he/she can achieve goal.
- generated revenue for the company.


DEPUTY ASSISTANT MANAGER


N.J.INDIA INVEST PRIVATE LIMITED


june,2022-Aug,2022

- Branch I joined as deputy assistant manager where my job role is to help the company to growth by means of business prospective
- as well as helping people to choose the right investment was a part of my job role.
- generating revenue for the partner to help them growing there business.



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 Kaushallya,kharagpur

SKILLS

- sales & marketing
- Lead generation
- Client relationship management
- Time management
- Problem-Solving
- Sales techniques
- Project Management Tools
- Strong Communication

EDUCATION

SECONDARY SCHOOL

Silver Jublee High School

2006-2011

BACHELOR OF TECHNOLOGY

maulana abul kalam azad university of technology

MASTER IN BUSINESS ADMINISTRATION

maulana abul kalam azad university of technology

LANGUAGE

English

Bengali

Hindi