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MANISH BANJARA

CAREER OBJECTIVE	A highly dedicated individual with the ability to communicate job Expectations to others. Seeking a management position to utilize my expertise in boosting Productivity and performance in an organization.	
EXPERIENCE	TCI EXPRESS LTD. BUSINESS DEVELOPMENT OFFICER. ROLE AND RESPONSIBILITIES: BUSINESS DEVELOPMENT OFFICER PLAY A CRUCIAL ROLE IN THE SUCCESS OF AN ORGANIZATION, THIS PROFESSIONAL GENRATE NEW SALES LEADS , NEGOTIATE CLIENT PRICING, AND FORECAST SALES REVENUE, ALL TO SUPPORT ONE OF THE IMPORTANT BUSINESS DEVELOPMENT MANAGER RESPONSIBILITIES – HELPING ORGANIZATION MIXIMISE THEIR PROFITS. BYJUS THINK AND LEARN PVT LTD. BUSINESS DEVELOPMENT EXECUTIVE ROLE AND RESPONSIBILITIES: BUSINESS DEVELOPMENT EXECUTIVE PLAY A CRUCIAL ROLE IN THE SUCCESS OF AN ORGANIZATION, THIS PROFESSIONAL GENRATE NEW SALES LEADS , NEGOTIATE CLIENT PRICING, AND FORECAST SALES REVENUE, ALL TO SUPPORT ONE OF THE IMPORTANT BUSINESS DEVELOPMENT MANAGER RESPONSIBILITIES – HELPING ORGANIZATION MIXIMISE THEIR PROFITS.	05-12-2022 TO TILL NOW. 01-03-2022 TO 31-10-2022
EDUCATION	I BUSINESS INSTITUTE, AICTE APPROVED POST GRADUATE DIPLOMA IN MANAGEMENT (MARKETING & FINANCE) MOHANLAL SUKHADIA UNIVERSITY, RAJASTHAN UNIVERSITY BACHELOR OF COMMERCE INTERMEDIATE (GOVT SENIOR SECONDARY SCHOOL) RAJASTHAN BOARD SECONDARY EDUCATION MARTICULATION (MAHESH GYAN MANDIR SENIOR SECONDARY SCHOOL) RAJASTHAN BOARD SECONDARY EDUCATION	2020-2022 2017-2019 2016 2014
INTERNSHIPS & PROJECTS	FINANCIAL ANALYST WITH THE MONEY ROLLER PVT LTD. PROJECT- Understanding the investment opportunity in Equity Research	JUNE 2021 AUGUST 2021

	<p>DIGITAL MARKETING INTERNSHIP WITH FILLIP TECHNOLOGY PVT. LTD. I had worked on market research on different locations directory Submission on page activities created profile back lines content Writing, blog commenting posting on word press blog spot.</p> <p>MARKETING AND SALES INTERNSHIP WITH BRAND AMBASSADOR PVT. LTD SALES, INITIAL TASKS COMPLETED, ARCHIVING TARGETS, PROBLAM SOLVING OUR PRODUCTS MARKETING HEADS PROVIDE LEARNING AND DEVLOPMENT SESSIONS.</p> <p>MARKETING AND SALES INTERNSHIP WITH IFORTIS WORLDWIDE PVT. LTD. PRE-INTERROGATION ASSESSMENT SALES, INITIAL TASKS COMPLETED, ARCHIVING TARGETS PROBLAM SOLVING OUR PRODUCTS. MARKETING HEADS PROVIDE LEARNING AND DEVLOPMENT SESSIONS</p> <p>SOCIAL MEDIA MARKETING INTERNSHIP WITH AASHMAN FOUNDATION (NGO) I HAD WORKED ON HELP THE POOR PERSON OFFER CUSTOMER SUPPORT VIA SOCIAL CHAT WITH A SOCIAL FAN BASE.</p>	<p>MAY 2021 JUNE 2021</p> <p>MAY 2021 JUNE 2021</p> <p>AUGUST2021 SEPTEMBER2021</p> <p>JULY 2021 SEPTEMBER 2021</p>
LIVE PROJECT EXPERIENCE	IMRB KANTAR, NEW DELHI MARKET RESERCH AND DATA ACQUISITION FROM 18 TH FEB 2021 TO 3 RD MARCH 2021	
CERTIFICATIONS	<p>COMPUTER APPLICATIONS OFFICE MS EXCEL MS POWER POINT</p> <p>ADVANCED EXCEL TRAINING, COMPLETED 20+ HOURS OF TRAINING.</p> <p>FUNDAMENTAL OF DIGITAL MARKETING (GOOGLE DIGITAL UNLOCKED)</p> <p>ALL INDIA MANAGEMENT ASSOCIATION (AIMA)</p>	
POSITIONS OF RESPONSIBILITY	MARKETING CLUB MEMBER, I BUSINESS INSTITUTE, UNDERSTAKING ACTIVITIES AND EVENTS OF MARKETING CLUB.	
ADDITIONAL INFORMATION	<p>VOLUNTEERED IN 3RD WATER SUMMIT 2019 SUPPORTED BY MINISTRY OF JAL SHAKTI AUGUST 2020</p> <p>PARTICIPATED IN 10TH WORLD PETRO-COAL CONGRESS AT NDMC, NEW DELHI. JANUARY 2020</p> <p>ORGANIZED SAHITYAM LITERATURE FEST HELD AT I BUSINESS INSTITUTE, GREATER NOIDA. JANUARY 2020</p> <p>ACTIVELY ORGANIZES EVENTS IN COLLEGE. 2020-2021</p>	
SKILLS & ABILITIES	<ul style="list-style-type: none"> • TEAM WORK • LEADERSHIP SKILLS • MICROSOFT WORD • MICROSOFT EXCEL 	

STRENGTHS	<ul style="list-style-type: none">• GOOD OBSERVER• QUICK LEANER• POSITIVE ATTITUDE• HONESTY
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PERSONAL PROFILE	DATE OF BIRTH	20/05/1999
	FATHER'S NAME	AMAR SINGH BANJARA
	LANGUAGES KNOWN	ENGLISH, HINDI & RAJASTHANI
	MARITAL STATUS	SINGLE
	NATIONALITY	INDIAN

	PASSPORT AVAILABILITY	YES



DECLARATION	I DO HEREBY THAT THE ABOVE INFORMATION IS TRUE TO THE BEST OF MY KNOWLEDGE.
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SIGNATURE:
(MANISH BANJARA)

