

VIKAS SOLANKI



Permanent Address:

B-509, Near Gurdwara,
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7vikassolanki@gmail.com

Personal Data:

Date of Birth: 26th April 2003

Gender: Male

Nationality: Indian

Marital Status:

Unmarried

Languages Known:

English, Hindi

CAREER OBJECTIVE

Highly motivated operation executive with Business development extensive experience in managing and optimizing various business operations. Proven track record of improving efficiency, reducing costs, and enhancing productivity. Seeking a challenging role in a dynamic organization where I can utilize my skills and expertise to contribute to the company's growth and success.

ACADEMIC QUALIFICATIONS

| DEGREE | BOARD/ UNIVERSITY | YEAR | Percentage % |
|--------|-------------------|-----------|--------------|
| BBA | MDU UNIVERSITY | 2020-2023 | 65% |
| 12TH | C.B.S.E. | 2020 | 60% |
| 10TH | C.B.S.E. | 2018 | 55% |

PROJECTS

1.

Company: Trade Bulls Securities Pvt Ltd

Designation: Business Development Manager

Period of work: Currently (September)

Project: Stock Marketing

Key Roles / Responsibility:

- Stockbroker
- Trader
- Investment Analyst
- Portfolio Manager
- Financial Advisor
- Meeting With Client's

WORK EXPERIENCE

1. Company: Aegis Customer Support Services Private Limited

Designation : Operation Executive

Duration: 8 months (Jan-Aug 2024)

2. Company : Learning Shala Pvt Ltd

Designation : Business Development Executive /
Assistant manager

Duration : (Jan-Dec 2023)

Key Roles / Responsibility

- Improve to the Students queries
- Personal selling
- Cold Calling
- Maintaining records, fixed
- Appointments with clients
- Overseeing day-to-day operations, optimizing productivity, and achieving a 20% increase in efficiency

SKILLS

- ✓ Strategic Planning
- ✓ Process Optimization
- ✓ Communication
- ✓ Professional

STRENGTHS

- Excellent Interpersonal Skills
- Self-Disciplined
- Highly Diligent and Committed
- Leadership
- Pressure Handler
- Perseverance And Motivation

INDUSTRY SKILLS

- Good Communication Skills
- Good Presentation Skills
- Interactive and Amiable

Interests:

1. Meeting & interacting with new people
2. Attending events
3. Travelling to new places & learning their culture
4. Social Media
5. Getting lost in a good Book
6. Every kind of Sport
7. Exploring distant Land
8. Capturing Moments
9. Feeling the Music