

MANISH GUPTA

+91 9508163262



Sales Executive

mkg.manish123@gmail.com



Laxmi Nagar, Delhi



SUMMARY

Dynamic and results-oriented Sales Executive with 1 year of experience in driving revenue growth, building client relationships, and delivering top-tier customer service. Proven track record in exceeding sales targets, identifying new market opportunities, and executing effective sales strategies. Adept at negotiating and closing deals, managing key accounts, and collaborating with cross-functional teams to achieve business objectives. Excellent communication and interpersonal

EDUCATION

Renaissance College of Commerce and Management

Bachelor's Degree in Business Administration
2021-2024

Maharana Pratap college, Siwan

Higher Secondary Examination, PCM
2018-2020

SKILLS

- Strong organizational and time-management skills
- Exceptional communication and interpersonal skills
- Ability to work independently and as part of a team
- Experience in managing clients and handling

CERTIFICATIONS

- Diploma in Digital Marketing

PROFESSIONAL EXPERIENCE

Sales Executive

Shri Vinayak Fab | 2023-2024

- Develop and execute sales strategies to drive revenue growth within the textile industry, focusing on both B2B and B2C markets
- Build and maintain strong relationships with key clients, including retailers, wholesalers, and distributors, to ensure long-term business success
- Conduct market research to identify emerging trends, potential customers, and new market opportunities within the textile sector
- Attend industry trade shows, exhibitions, and networking events to expand the company's market presence and established new business connections