

# mohit narayani

## Deputy Sales Manager



1 Year 0 Month



(+91) 8890970766



mohitnarayani557@gmail.com



## Profile Summary

Dynamic and forward-thinking team leader with a track record of effectively leading departments and accomplishing corporate objectives. devoted to ongoing operational enhancement and adept at assigning workers to positions that optimize their output. Currently employed at IDFC FIRST Bank as an Associate Sales Manager.



## Education

BCA, 2022

Maharishi Dayanand Saraswati University (MDSU),  
Ajmer



## Work Experience

Oct 2024 - Present

Deputy Sales Manager  
IDFC FIRST Bank

- Orchestrated sales strategies and led a team as Deputy Sales Manager at IDFC First Bank.
- Drove customer acquisition and revenue growth through effective relationship management techniques.
- Coordinated with cross-functional teams to meet and exceed sales targets.
- Delivered personalized financial solutions to clients, resulting in heightened satisfaction and sustained business growth in a competitive banking landscape.

Dec 2023 - Oct 2024

Associate Sales Manager  
Kotak Mahindra Bank

- Overseeing day-to-day banking operations and leading a team to successfully achieve sales goals as an Assistant Manager at Kotak Mahindra Bank.
- Training new hires in banking operations, customer service protocols, and sales strategies to ensure seamless onboarding and effective performance.
- Leveraging technical proficiency in Tally ERP9, Microsoft Office, and financial systems to maximize departmental efficiency and accuracy.
- Utilizing excellent communication, leadership, and organizational abilities to deliver top-notch customer support and maintain high levels of client satisfaction.



## Key skills

- Accounting
- Tally Erp
- Excel
- Ms Office
- English
- Computer Skills
- English Writing
- Data Entry Operation
- Sales



## Personal Information

City **Ajmer**  
Country **INDIA**



## Languages

- English
- Hindi
- French

