

Md Shahid

Branch Banking Professional



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Carrier Objective:- As an experiencing banking professional, I would like to utilize my earlier experience and knowledge in banking by contributing to the improvement as well as progress of the bank. I hope my excellence at every step in my long term carrier goal.

Experience:-

Assistant Manager :-

Since 15 february to till now at India infoline finance Limited (IIFL Finance) Gurgaon Haryana

Responsible for checking and scrutinizing the gold.

Ornaments received from customer for granting loan.

Responsible for accounts and administration matters in branch.

Defaulters follow up and NPA recovery on monthly

Responsible for cash handling, gold and key custodian in branch

Cross Selling:-

Health Insurance

Life insurance

Business Loan

Junior Aquisition Manager

Since 03 July 2023 to 27 January 2024 at Kotak Mahindra Bank, Patna Bihar

- Acquired new to bank customers for current accounts, saving accounts & term deposits by ensuring a high class service experience
- CASA Products sells branch And visit local stores and businesses to convince them to use our services.
- Establish an exciting and welcoming relationship for potential customers cring the bank.
- Cross-sell bank products i.e. FD, RD, Li, and GI
- Offering and selling banking services and products to existing and potential customers.
- Directing customers to a branch representative.

Technical Qualification:-

- Diploma in computer Applications
- Diploma in Office Administration 2022

Internship:-

- ICICI Academy for Skills
Duration of Internship:- 3 Months
(12th April 2022 - 6th July 2022)

Education:-

- MBA Pursuing from Patliputra university(distance mode) session 2023-2025.
- Graduated from "Patna University" in 2021
- 12th Passed From BSEB, Patna in 2017
- 10th Passed From BSEB, Patna in 2015

Achievement:-

- Silver Medal in Speech Competition in 2021
- Trophy in College Level Quiz in 2019
- Silver Medal for NCC Best Cadet in 2018

Skills:-

- Experience in Managing Trade ability to build and maintain relationship with clients to ensure customer retention
- Written and Oral communication skills Knowledge of compliance, Inward remittance and bank guarantee
- Understanding customer requirement & providing customer solution accordingly

Strength:-

- I have multi tasking skill like Technical skills, Analytical skills, and Interpersonal skills.
- I am a positive thinker, self motivated, hard working, and eager to learn new things.
- Proven ability to effectively communicate complex ideas and marketing concepts to diverse audiences, both verbally and in writing, ensuring cohesive messaging and brand consistency

Personal Details:-

- **Father's Name:-** Md Shamsher
- **D.O.B :-** 08-05-1999
- **Gender:-** Male
- **Marital Status:-** Unmarried
- **Languages Known:-** Hindi, English, Urdu
- **Nationality:-** Indian
- **Permanent Address:-** VILL-PO- Azizpur
PS- Saraiya
District- Muzaffarpur
Pin code:- 844120
State:- Bihar
- **Current Residence Place:** GHITORNI, NEW DELHI, Pin code :- 110030

Hobbies:-

- ◆ Writing Poetry
- ◆ Reading Magazines
- ◆ Travelling to New Places
- ◆ Learning & EXploring New Things

Declaration:-

I hereby declare that all the above mentioned informations are true to the best of my knowledge and belief.

Signature:-

Date:-