



FAIZAN KHAN

BUSINESS DEVELOPMENT REPRESENTATIVE

PROFILE

A highly motivated employee with a desire to take on new challenges. Strong work ethic, adaptability, and exceptional interpersonal skills. Adept at working effectively unsupervised and quickly mastering new skills. Adds value to any organization needing great collaboration, interpersonal, and multitasking abilities.

CONTACT

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HOBBIES

- Eager to Learn New things
- Watching News
- Talk to Strangers

LANGUAGE

- ENGLISH
- HINDI

EDUCATION

Jamia Millia Islamia

2018- 2022
[Diploma In Electronics Engineering.]
Grade – A

Gyan Bharti Public School

2009 – 2017
10TH CBSE Board
CGPA – 8.8

WORK EXPERIENCE

Business Development Representative Current Renewables Engineering Jan 2023– Mar 2024

As a Business Development Representative, I identify new opportunities, create effective plans, and build strong relationships with clients and stakeholders. I possess exceptional communication and negotiation skills and thoroughly understand industry trends. My responsibilities include conducting market research, developing sales strategies, negotiating contracts, and maintaining client relationships. I have extensive experience in sales and business development. I'm a skilled business development executive, able to identify new opportunities and build strong relationships with clients and stakeholders. With exceptional communication and negotiation skills, I'm adept at conducting marketing research, developing sales strategies, and negotiating contracts.

BUSINESS DEVELOPMENT SKILLS

- Developing key relationships.
- Experience selling new services.
- Networking in a professional manner.
- Superb consultative sales techniques.
- Identifying important decision makers.
- Identify and capitalize on opportunities.
- Understanding customer requirements.
- Maximizing revenue at every opportunity.

SKILLS

- COMMUNICATION SKILLS
- LEADERSHIP
- COMPUTER LITERACY
- CREATIVITY
- COLLABORATION
- TEAMWORK
- MARKETING SKILLS
- CUSTOMER SERVICES
- EMAIL NURTURING
- COLD CALLING