



# RAVI PRAKASH SINGH

## MARKETING & FINANCE

### CONTACT

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Nagar, Ghaziabad, 201007

### EDUCATION

**2021-2023**

**I.T.S School Of Management**

Post Graduate Diploma In Management  
(PGDM\_MBA) - Marketing & Finance

**2016-2019**

**Veer Kunwar Singh University,Arrah,India**

Bachelor in Economics Hon's

**2014-2016**

**Intermediate-UP State Board**

**2012-2014**

**High School-Bihar State Board**

### SKILLS

- Team Management
- Risk Management
- Leadership
- Strategic Planning
- Strong Communication
- Multilinguistic - English,Hindi & Bho

### PERSONAL PROFILE

To Secure a position in a dynamic marketing environment where I can use my theoretical knowledge to implement practically with my logical thinking and interpersonal abilities effectively to achieve the organisation goals.

### WORK EXPERIENCE

**J L Morison Nov 2023 - Present**

**Sales Officer**

- Distributor Management
- Channel Management
- Team Management
- ATL/BTL Sale
- Monitoring Execution

**R K Marble & Granite PVT LTD Apr 2023-Nov 2023**

**Business Development Officer ,U. P West**

- Architect Meeting
- Team Handling
- Meeting with Client
- Business Development
- Relationship Building

### INTERNSHIP EXPERIENCE

**Parle Biscuits Pvt.Ltd. Delhi NCR**

**Sales Trainee**

- Hard-core selling
- Merchandise of product
- Added new retail shop
- Consumer behaviour

**Dabur India Ltd. New Delhi**

**Sales Trainee**

- Display
- Visibility
- Availability