

Lokesh Kumar Choudhary

Personal Details

- Phone : 9828765624
- Email : Lokeshjatl.g@gmail.com
- Address : Village -mastabad tehsil -ramgarh district -alwar (raj.) pincode 301026
- Date of Birth : 10/05/1992
- Gender : Male
- Place : Alwar
- Sponsor's name : Madan lal choudhary



Objective

Sales professional with 1 years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Associate role in your company.

Experience

- **Real estate selling & marketing** 3/10/2016 - 30/10/2017
AshishSagar developers Pvt. Ltd.
(•)Generated new business leads through cold calling networking and referrals (•) conducted product demos and presentation to potential clients (•) Build and maintained strong relationships with existing clients (•) collaborated with cross functional teams to resolve customer concerns

Education

Course / Degree	School / University	Grade / Score	Year
MCA (master in computer application)	Jaipur national University	72.1	2022
BCA (bachelor in computer application)	Sunrise University alwar	54.97	2016
12th	Board of secondary education rajasthan	51.23 with pcm	2009
10th	Board of secondary education rajasthan	57.83 with Panjabi third language	2007
Retail business management	Rajasthan Skill and Livelihoods Development Corporation	6 month skills development course	2013

Skills

- (•)Sales strategy and planning (•) customer relationship management (•) communication and negotiation (•) Time management and organization (•) self motivation

Projects

- **Aanandam affordable housing society**

Project Overview:

Aanandam Affordable Housing Society is a residential project aimed at providing affordable housing solutions to middle-income families. The project involves developing 500 units of 1, 2, and 3 BHK apartments, with modern amenities and infrastructure.

Project Details:

Location: [alwar]

Total Units: 500

Unit Types: 1, 2, and 3 BHK apartments

Total Area: 5 acres

Construction Area: 1.2 million sq. ft.

Amenities: Gym, Swimming Pool, Children's Play Area, Clubhouse, etc.

Price Range: ₹10 lakhs - ₹40 lakhs

Target Audience: Middle-income families

Team Structure:

1. Team Leader (lokesh kumar choudhary)
2. Sales Team (5 members)
3. Marketing Team (3 member)

Key Responsibilities as Team Leader:

1. Lead the sales and marketing teams to achieve project targets.
2. Coordinate with construction team to ensure timely completion.
3. Manage customer relationships and resolve queries.
4. Analyze market trends and adjust sales strategies accordingly.
5. Ensure compliance with regulatory requirements.

Interests

- Surfing through internet
- Self inner developement
- Self development & behaviour development releted content reading & learning

Activities

- (•)Farming activities (•) listening podcast ebook (•) reading(potential gathering contant)and writing (potential gathering dairy)

Additional Information

I given my best time to learning good habits unlock my potential I face many tough condition & compitition in my govt job preparation time so I learn many useful lesson in my govt job preparation journey they help in my future for career growth