

# **ASHWANI SHUKLA**

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Date of Birth: 20 Jan 1999

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# **CERTIFICATIONS**

- Microsoft Advanced Excel
- Fundamentals of Digital Marketing
- Business Manager
- Food Labelling
- CCC Certificate
- Corporate Finance

## **SOFT SKILLS**

- Creativity
- Adaptability
- Growth Mindset

### **TECHNICAL SKILLS**

- MS Word
- MS Excel
- MS PowerPoint

## **INTERESTS**

- Sketching
- Travelling
- Gaming

## **LANGUAGES**

- Hindi
- English

## **ACADEMICS**

Master of Business Administration – Agribusiness, Marketing Institute of Management Studies, BHU 2020-2022 | CGPA 8.21 (77.60%)

B.Sc. Agriculture, Dr. Rammanohar Lohia Avadh University, Ayodhya Jagdamba Sharan Singh Educational Institute 2016-2020 | 73.25%

# Schooling

- Saraswati Vidya Mandir Sr. Sec. School: 12<sup>th</sup> | 2016 | CBSE | 63.40%
- RSM Sr. Sec. School: 10<sup>th</sup> | 2014 | CBSE | CGPA 9.2 | 87.40%

#### **WORK EXPERIENCE**

- Syngenta India Pvt. Ltd.(1 April 2023 Present)
   (Syngenta Professional Solutions)
  - Designation: Project Officer.
  - Dealing with Products promotion, Marketing and Sales of Household Pesticides.
  - Perform project management and support activities to ensure processes are running smoothly and in line with common goals.
- ➤ ICICI Prudential Life Insurance Company (13 June 2022 31 December 2022)
  - Designation: Management trainee
  - Recruiting, training, and developing a financial adviser to sell insurance products in order to make business.
  - Work closely with senior personnel, learning techniques and gaining the knowledge required to understand how a company operates.
- > Patanjali Organic Research Institute Pvt. Ltd. (15 May 2020 22 November 2020)
  - Designation: Field Assistant (Sales and Marketing)
  - Direct and coordinate activities involving sales of manufactured products, service and commodities while working towards monthly or annual targets.

## **INTERNSHIPS & PROJECTS**

➤ E-Krishi Kendra (1 August 2021 – 1 September 2021), Internship

Project Title: "Connectivity of Farmers, Agri Input Companies, Dealers, Agri-Bazaar/ Mandi
to E-Krishi Kendra Digital Agriculture Portal".

- Jankalyan Multipurpose Education Society, (22 July 2021 29 July 2021)
  - Business Development Intern.
  - **Project Title** To raise fund for SHIKSHA project.
- > Pan Seeds Pvt. Ltd. (17 May 2021 17 July 2021), Summer Internship
  - Sales and Marketing Intern.
  - **Project Title** Market potential and product promotion of Pan-Jamuna.
- > IM BHU (April 2021 June 2021), Major Project

**Project Title:** "Role of Relationship Marketing In Acquisition And Retention Of Rural Customers in Deoria District of Uttar Pradesh".

# **EXTRA CURRICULAR ACTIVITIES**

- MANAGE Hyderabad: Completed training programme on "Managerial Skills for extension professionals".
- ICAR-NRC and MANAGE Hyderabad: Completed training program on ""Market Oriented Entrepreneurship in Value Added Meat and Poultry Products"
- Tata Consultancy Services: Completed the Course on Career Edge.
- **Elearnmarkets**: Completed the Online Course on Basics of Financial Markets.