

# MILAN RAWAT

OPERATIONS TEAM MEMBER

PHONE | (+91) 7500584089

EMAIL | rawatmilan83@gmail.com

LOCATION | Noida 46, INDIA

EXPERIENCE | 2 Years 7 Months

## Key Skills

- Sales
- Computer Operating
- Computer Operations Officer
- Project Management
- Leadership Skills
- Customer Handling
- Customer Support
- Problem Solving

## Languages

- English
- Hindi

## Hobbies

- Cricket
- Music

## Extra curricular activities

- Chess

## Social links

- <https://www.linkedin.com/in/milan-rawat-59121325b?>

## Profile Summary

With a track record of consistently achieving rewards, spiffs, and incentives, I am adept at driving results and exceeding targets. My commitment and performance have been consistently recognized through various rewards and incentives, showcasing my dedication to success and excellence. I am driven by the pursuit of excellence and continuously strive to surpass expectations. With a proven ability to deliver results and meet goals, I am eager to bring my strong work ethic and exceptional performance to a new opportunity.

## Work Experience

### Operations Team Member

Teleperformance (TP)

01/2024 - Present

axis bank teleperformance

### Sales Executive

Bajaj Capital Insurance Broking (BCIBL)

05/2022 - 12/2023

\*Developed and implemented a strategic sales plan, resulting in a 30% increase in sales revenue within the first quarter.

\*Conducted market research to identify potential clients and their needs, leading to a 20% growth in customer base.

\*Trained and mentored a team of 5 sales representatives, improving their sales performance by 40% through effective coaching and motivation.

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## Internship

## Education

### B.Com - Commerce

2022

Kashipur

Grade - 350%

### 12th

2019

Uttarakhand , Hindi

Grade - 55.10%

### 10th

2017

Uttarakhand , Hindi

Grade - 60.10%