

# MD. ZISHAN ALAM

## Sales and Marketing Executive

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## SUMMARY

I am a passionate and dedicated professional with a Diploma in Mechanical Engineering. I have over three year of experience in Sales and Marketing at Kirloskar Brother Limited, where I have honed my skills in communicating effectively and delivering solutions. With a strong academic background and eagerness to learn, I strive for excellence and constantly seek to enhance my abilities.

## EXPERIENCE

### Sales and Marketing Executive

#### Kirloskar Brother Limited

01/1970 - 01/1970 Bhopal

A company specializing in manufacturing and providing pumps, valves, and generators.

- 3 Years Experience in Sales and Marketing

## EDUCATION

### Diploma in Mechanical Engineering

#### Maharashtra State Board of Technical Education

01/2021 - 01/2021 Maharashtra

### 10th Grade

#### Jharkhand Board of Academic Council

01/2018 - 01/2018 Jharkhand

## STRENGTHS



### Dynamic positive attitude

It's improve professional relationships, increase job satisfaction and leads better handling of challenges



### Time Management ability

increase the efficiency and enhance work-life balance



### Marketing strategy and analysis

Defines target market,measures market strategy and influencing product reasearch and development

## LANGUAGES

### Hindi

Proficient



### English

Proficient



### Urdu

Proficient



## SKILLS

Ms Excel

Ms office

Management

Team handling

Project management

## PROJECTS

### Marketors or influencers engagement project

Develop the market on the ground basis with influencer , captians and make this project work.

### Pearl mining project

This project focuses on the particular area sales development and increase the sales by thrice the time .