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SHIVAM SINGH

Hno. 1107 Village Tappal District Aligarh Uttar Pradesh - 202165

Objective To continue my career with an organization that will utilize my MANAGEMENT, SUPERVISION & ADMINISTRATIVE skills to benefit mutual growth and success.

Experience **HDFC BANK LIMITED (SALES OFFICER)** **9 JUNE 2022 - 11 JAN 2024**

Key responsibility was to achieve day to day Cross sales & Payment gateway and MTD targets of 6 ARN with digital smart hub with a target of 8 per month.

Also was responsible for conversion of cross sell products like pre approved jumbo/insta loan, smart pay, smart EMI and linked based solution.

Also guided customers with payment gateway & smart hub service, payment related queries linked based solution queries who used to visit HDFC branch that i was mapped to.

KOTAK MAHINDRA BANK LIMITED (DEPUTY MANAGER) **8 FEB 2024 - TILL NOW**

Key responsibility was to achieve day to day Saving account & Current Account & Cross sales MTD targets of 10 CASA. Developed an in depth knowledge of the banking industry and financial products with a particular focus on savings and investments.

Education **SMT SDLCS VIDYA MANDIR KHURJA BULANDSHAHR (CBSE BOARD)**

10th
2014 — **8.2 CGPA**

S INT COLLEGE VAINA ALIGARH U.P BOARD

12th
2016 — **85.4%**

NOIDA INTERNATIONAL UNIVERSITY
B-TECH IN COMPUTER SCIENCE ENGINEERING (CSE)
2016-2020 — **6.04 CGPA**

Skills

1. sales driven
2. collaborative
3. creativity
4. problem solving
5. public speaking
6. customer service skills.
7. Teamwork skills
8. Interpersonal skills
9. leadership skills.

Projects **NOIDA INTERNATIONAL UNIVERSITY**
complete a college based project on IOT(internet of things) on monitoring system which is represents the environment and ambient parameter monitoring using low - power wireless sensors connected to the internet, which send their measurements to a central server.

Achivement **Achieve a certificate from cloud computing firm for doing a project**
Cloud computing