

Ankit Uniyal

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CAREER OBJECTIVE

To be associated with a progressive organization which can provide me with a dynamic work sphere to extract my inherent skills as a professional, use and develop my aptitude to further the organization's objectives and also attain my career targets in the progress.

ACADEMIA

- **Bachelors of Commerce (hons.) (Marketing)** from HNB UNIVERSITY DEHRADUN,
- **Intermediate** from STARLAND PUBLIC SCHOOL (NIOS), DEHRADUN ,
- **High School** from STARLAND PUBLIC SCHOOL (U.K), DEHRADUN ,

WORKING EXPERIENCE

- **Job title: MANAGEMENT TRAINEE** from Feb 2009 to April 2011.
- **Name of the company:** Dominos pizza (JUBLIANT FOODWORKS PVT LTD)
- **Company description:**
Domino's Pizza Inc (Domino's) is a pizza restaurant chain. It provides pizza delivery and carryout services as well as dine-in services through its restaurants
 - **Department :**
- **Roles and Responsibilities:**
 - Supervise and train of new staff. Set-up and delivery of service for a variety of special events and dinners.
 - Assist with meal service.
 - Delegate and assign tasks.
 - Implement and follow a cleaning schedule.
 - Attend weekly Team Leader meetings
 - Assist with scheduling, ordering, inventory, cost and waste control

Job title: Home Sales Officer from JAN . 2023.

- **Name of the company:** Reliance JIO
- **Companydescription:**
- Jio promises to shape the future of India by providing end-to-end digital solutions for businesses, institutions and households and seamlessly bridging the rural-urban divide.
- **Department :**Sales
- **Roles andResponsibilities:**

Drive home connect operations and customer lifecycle management

Acquire building permissions as per target

Generate leads for feeder service area

Acquire and connect customer premises as per target

To develop the enterprises business for the assigned territory.

To proactive prospect for new clients within the B2B industry.

To take responsibility for develop individual corporate accounts through extensive cold-calling, network industry, follow ups and below the line sale strategies.

COMPUTER SKILLS

- Advanced understanding of basic Office applications, including MS (Word, Excel, PowerPoint, andAccess).
- Good understanding of the internet and related technologies.

LIVE PROJECTS UNDERTAKEN

- **Live project with Reliance Store Rajpur Road, DEHRADUN:**
- **Duration:45days**
- Study of ConsumerBehaviour
- Consumer Satisfaction

ACHIEVEMENTS

- Shouldered the responsibility of the **Head boy** of theschool.
- Contributed to good customerservices.
- Received excellent performance certificate in Dominos pizza.

EXTRA CURRICULAR ACTIVITIES

- Attended karvy workshop on **stockmarket**.
- Attended **ITC** workshop.

HOBBIES

- Dancing
- Playingcricket

KEY SKILLS/STRENGTH

- Strong Interpersonal and Intrapersonal skills
- Quicklearner
- Multitaskingability
- Positive attitude & mental toughness

PERSONAL DETAILS

Date of birth : 15 July 1991
Father's name : Mr. Rakesh uniyal
Languages known : English, Hindi

Date:

Place:DEHRADUN

(AnkitUniyal)