# SHREYASHI BARUA



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8876026935

NEAR VIDYA NIKETAN HIGH SCHOO L, LOCO COLONY, PANDU. GUWAHA TI:- 12



PROBLEM SOLVING

**ADAPTABILITY** 

HANDLING PRESSURE

TIME MANAGEMENT

LEADERSHIP QUALITY

GOOD COMMUNICATION SKILLS

# **INTERESTS**

Participating in Social Work

Playing Table Tennis

Playing Cricket.

# **ACTIVITIES**

Worked as a TECHNOLOGY **VOLUNTEER in 12th SOUTH ASIAN GAMES 2016.** 

Worked as a VOLUNTEER in NAMAMI BRAHMAPUTRA 2017.

Worked as a HOSPITALITY VOLUNTEER in 58th NATIONAL INTER STATE SENIOR ATHLETICS CHAMPIONSHIPS 2018.

## **OBJECTIVE**

To associate myself with your organization that has the potential to provide opportunities and challenges for individual development and to grow with the opportunities by utilising my skills and knowledge.

### **INTERNSHIPS**

#### SHINE PROJECTS

Worked as SALES AND MARKETING INTERN from 26 June 2020 to 29 July 2020.

#### SPORTS FOR ALL

Worked as a SPORTS COORDINATOR at KHELO INDIA from December 2019 to January 2020.

#### **UNSCHOOL**

Worked as an INTERN in the field of Community Influencer and got promoted as an Community Leader from 11 June 2020 to 29 Sept. 2020.

#### **INTERNATIONAL MUN**

Worked as a CAMPUS AMBASSADOR from 28 July 2020 to 25 August 2020.

## DIGITAL 360

Worked as a DIGITAL MARKETING INTERN from 15 Sept 2020 to 22 Sept 2020.

#### **NOVA SCOTIA**

Worked as a DIGITAL MARKETING INTERN from 22 Aug 2020 to 21 Sept 2020.

## **BRIDGE CONSULTANCY SERVICES**

Worked as a MARKETING INTERN from 01 Sept 2020 to 01 Oct 2020.

#### SAHI COLLEGE

Worked as a CAMPUS AMBASSADOR from 01 Aug 2020 to 31 Aug 2020.



## **EDUCATION**

H.S.L.C 2015

Cambridge Public School

6.6 CGPA

H.S 2017

WEST GUWAHATI COMMERCE COLLEGE

77.2%

Worked as an ORGANISER in ALL ASSAM INDIGENOUS GAMES FESTIVAL 2018.

Worked as a VOLUNTEER at BRAHMAPUTRA LITERACY FESTIVAL 2019.

Worked as a SUPERVISOR at INDIAN SUPER LEAGUE 2019

Worked as a LIASON OFFICER at 2nd INDIA OPEN INTERNATIONAL BOXING TOURNAMENT 2019.

Worked as a FRONT OPS. EXECUTIVE at FILMFARE 2020.



English

Hindi

Bengali

Assamese

**B.COM** 2020

GAUHATI COMMERCE COLLEGE 66%

## PGDM (Supply Chain Management)

Persuing

Symbiosis Centre For Distance Learning (SCDL)



BUSINESS DEVELOPMENT ASSOCIATE 20 OCT 2020 - 27 JAN 2021 THINK & LEARN PVT. LTD. (BYJU'S)

Business Development and Sales for the World's largest Ed-Tech firm.

- Responsible for converting the leads. Have achieved the highest conversion ratio for the leads catered.
- Responsible for handling the K-3, K-10 and K-12 segment.
- Regular clientele meetings, negotiations and on-spot closure of high values deals.
- Various innovation implementations of methodologies to provide effective and smooth deal closure.

LINEHAUL OPERATION EXECUTIVE 23 Aug 2021 - Still working INSTAKART SERVICES PRIVATE LIMITED (FLIPKART)
Line Haul Operation Executive for the leading E-

- Commerce brand Flipkart.
   Responsible for the operational metrics.
- Leading continuous improvement initiatives regarding cost management and vehicle utilisation.
- Managing the carrier relationships with vendors.
- Responsible for the planning for any changes in network.

# ACHIEVEMENTS & AWARDS

- 1. Awarded as the Runners Up in Inter School Table Tennis Championship 2010 held at Don Bosco School, Panbazar.
- 2. "Ishan Uday for North Eastern Region" scholarship holder for the Batch 2017-18.
- 3. Won the Extra Mile Award in BBD'22 at Instakart Services Private Limited (Flipkart)

