

NAMAN BHANDARI

BUSINESS DEVELOPMENT EXECUTIVE

PHONE | (+91) 9131166590

EMAIL | namanbhandari176@gmail.com

LOCATION | Noida, INDIA

EXPERIENCE | 0 Year 8 Months

Key Skills

- Request For Proposal
- Freelance Market Trends Analysis
- Contract Negotiation & Management
- Client Engagement & Follow-Up
- Project Requirement Analysis
- Winning Proposal Crafting
- Bid Strategy Development
- Upwork & Freelancer Platform Mastery

Certification

- Programming With Javascript

Social links

- <https://www.linkedin.com/in/naman-bhandari-5b5742232>

Profile Summary

As a driven Business Development Executive, I specialize in lead generation and online bidding, with a strong focus on platforms like Upwork and Freelancer. My expertise lies in identifying and capturing high-value opportunities that align with client needs, driving sustainable business growth. With a strategic mindset, I excel at crafting compelling proposals, negotiating contracts, and building lasting relationships that convert leads into loyal customers. I thrive in fast-paced environments and am passionate about leveraging data-driven insights to optimize bidding strategies, ensuring consistent success in competitive markets. My goal is to contribute to the growth and success of the organizations I work with by continuously expanding their client base and maximizing revenue potential.

Work Experience

Business Development Executive

SIZH IT SOLUTIONS

03/2024 - Present

I work as a Business Development Executive at Sizh IT Solution. My main responsibilities include online bidding for projects on platforms like Upwork and Freelancer, as well as handling email marketing and SMM on LinkedIn.

Education

MCA - Computers

2023

Guru Gobind Singh Indraprastha University (GGSIU)

Grade - 9.14/10

BCA - Computers

2021

Devi Ahilya Vishwa Vidhyalaya (DAVV), Indore

Grade - 85%