



MANPREET SINGH

Meerut
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04/07/1992

OBJECTIVE

- To be a responsible Employee and help the organization by my extensive and invaluable set of skills which I have learned through hard work, sincerity and dedication.
- Strong in building relationships and has good communication and presentation skills.
- Enthusiastic, self-starter, and eager to meet challenges.
- Creative and problem solver.
- Works hard and enjoys challenges.

SKILLS

- 1.MS WORD
- 2.MS EXCEL
- 3.POWERPOINT

LANGUAGE

- 1.HINDI
- 2.ENGLISH

EXPERIENCE

06-11-2023 - 22-03-2024 **Bajaj Allianz General Insurance Company Ltd**

Territory Manager

1. AGENT RECRUITMENT
- 2.AGENT DEVELOPMENT AND TRAINING
- 3.BUSINESS GROWTH
- 4.CLAIM PROCESS
- 5.PRODUCT TRAINING
- 6.DEVELOPMENT OF AGENCY
- 7.BUSINESS GROWTH PLANNING
- 8.TEAM HANDLING
- 9.NEW PROSPECTIVE DEVELOPMENT

07/11/2022 - 15/09/2023

INDIAMART INTERMESH LTD

MANAGER - CLIENT SERVICING (KCD)

Client Servicing, Upselling, Retention, Marketing strategy, Client Prospecting, Client Approach, Deal closure ,B2B Market place Segmentation, Choose client business categories, Operation ,Work order issue,data Segmentation.

12/05/2022 - 20/10/2022

MAGMA HDI GENERAL INSURANCE COMPANY LTD

Sr. USM

1. AGENT RECRUITMENT
- 2.AGENT DEVELOPMENT AND TRAINING
- 3.BUSINESS GROWTH
- 4.CLAIM PROCESS
- 5.PRODUCT TRAINING
- 6.DEVELOPMENT OF AGENCY
- 7.BUSINESS GROWTH PLANNING
- 8.TEAM HANDLING
- 9.NEW PROSPECTIVE DEVELOPMENT

26/12/2020 - 04/01/2022

ADITYA BIRLA HEALTH INSURANCE COMPANY LTD

AGENCY MANAGER

1. AGENT RECRUITMENT
- 2.AGENT DEVELOPMENT AND TRAINING
- 3.BUSINESS GROWTH
- 4.CLAIM PROCESS
- 5.PRODUCT TRAINING
- 6.DEVELOPMENT OF AGENCY
- 7.BUSINESS GROWTH PLANNING
- 8.TEAM HANDLING
- 9.NEW PROSPECTIVE DEVELOPMENT

19/06/2019 - 04/11/2020

HDFC ERGO GENERAL INSURANCE COMPANY LTD

ASSISTANT AGENCY MANAGER

1. AGENT RECRUITMENT
- 2.AGENT DEVELOPMENT AND TRAINING
- 3.BUSINESS GROWTH
- 4.CLAIM PROCESS
- 5.PRODUCT TRAINING
- 6.DEVELOPMENT OF AGENCY
- 7.BUSINESS GROWTH PLANNING
- 8.TEAM HANDLING
- 9.NEW PROSPECTIVE DEVELOPMENT

EDUCATION

2019 **KRISHNA INSTITUTE OF ENGINEERING AND TECHNOLOGY, GHAZIABAD**

MBA
7.4 CGPA

2016 **IIMT ENGINEERING COLLEGE, MEERUT**

B.TECH
6.7 CGPA

2011 **S.D INTER COLLEGE SADAR MEERUT**

12th

81%

2009

S.D INTER COLLEGE SADAR MEERUT

10th

71.33 %

ACHIEVEMENTS & AWARDS

1.CERTIFICATION FROM U.P GOVERNMENT FOR 12TH TOP RANKERS

2.BEST GOAL KEEPER AWARD INTRACOLLEGE
TOURNAMENT

3.ACHIEVE MAXIMUM AGENT RECRUITMENT IN 4MONTHS.

4. PAN INDIA 2ND RANKING IN AGENT RECRUITMENT

ACTIVITIES

1.Good interpersonal skills.

2. Hard working and confident.

3.Attendedmany Seminars(Motivational, Self-exploration,Budget conclave)

4.Good learning ability.

5.Effective Communication Skills.

6.Good Team Play