

Ramkumar Parmar

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Objective

To use my knowledge and skills for the growth of organization and to improve my personality as well as and equip my self with the proper skills set required to tackle organization and industrial changes.

Experience

- Byjus** 18/04/2022 - 21/02/2023
Business development associate
 - Promoting and selling educational product or services to students
 - identifying potential customers developing relationship with them and promoting the product or services in a way thats meet the needs of the customer.
 - Developing and delivering engaging presentation and demos ,as well as negotiating and closing the deals.
- Square yards** 25oct 2023 - 10june 2024
Portfolio manager
 - conducted market analysis for client consultation
 - Developed and implemented effective market strategy.
 - Handled the team of three people under me in a primary sales segment dealing in residential and commercial properties.
- College dekho** 18 June 2024 -
Admission counsellor
 1. Helping students select courses and ensure that their chosen classes meet their academic plan and graduation requirements. They also provide career counseling and personal support.
 2. Guiding them through the admission process. They also provide financial advice and help students prepare their applications.
 3. Navigate the college application process and find the best-fit colleges for them. They also help students with financial aid and scholarships.

Education

- Rajkiya engineering college azamgarh/AKTU** 2017-21
Bachelor of technology
7.29
- Agra vanashthali vidhalaya jharna nala agra** 2015
Intermediate
66.4%
- John milton public school nehru enclave agra** 2013
High school
9.2

Skills

- Civil engineering (building material,construction management,surveying, geotech,strengthen of material)
- Management
- Team works
- Effective communication
- Active listening
- Strong negotiation and problem solving -skills
- Relationship building
- Persuasive skills, Collaboration skills, and Self-motivating skills.
- Decision making

Achievements & Awards

- certification in work of total station and GIS
- Member of discipline committee and hostel and hygiene committee in 2018-19
- campus ambassador in quarks bits pilani
- Internshala student partner in 2018-19
- Four weeks highway development training certificate to the PWD department
- certification of appreciation of union bank of india
- certification of participation in one week startup summit program in 2018
- certification of appreciation in gyan-tech program in rec azamgarh
- certification in the fundamental of digital marketing from IAB europe

Languages

- English •Hindi