

NITESH KUMAR

Sales & Marketing



Profile

Hardworking young professionals seeking employment to utilise skills and passion to further the mission of a company. A reliable team member with a positive communication style.

I assure you that i will give my best to expand the company.

Work Experience

2023

-

2024

OM Logistics Ltd, Delhi

SALES & MARKETING EXECUTIVE

- Building relationship with customers.
- Sales forecasting and lead generation.
- Customer Engagement.
- Customer Satisfaction
- Help Logistics.

2023

June

-

July

OM Logistics Ltd, Delhi

MARKETING TRAINEE

- Leads generation.
- Follow up with customers.
- Making contract for customers.
- Customers aquisition and engagement.

2018

-

2020

The Ultimate Fitness

WORK AS A TRAINER IN GYM

- Creates a positive and motivating training environment.
- Strong communication and interpersonal skills for building client relationships.

Activities and Achievements

- Coordinated HR conclave4.0 2022 in sustainable work and employment in the era of industry .
- Won cricket tournament as a captain on district level and South Asian championship(Nepal ,Bhutan under 17).

Declaration

Declared that above mentioned information is true.

 7536813652 , 9058720731

 chaudharynitesh9084@gmail.com

 Mant , Mathura

Education

MBA (Marketing & HR)

GLA University , Mathura

2022-2024

Bachelor of Arts

DR.BR Ambedkar University

2019-2022

Skills

Market Management

Customer Service

Problem Analysis

Negotiation

Language

English

Hindi

Nitesh Kumar

Mant, Mathura

UP (281202)

Chaudharynitesh9084@gmail.com

Contact No-7536813652, 9058720731

MR. Ravindra Singh

VRL Logistics

Dear sir,

I hope this letter finds you well. I am writing to express my keen interest in sales and marketing executive position at VRL Logistics. I am thrilled to learn about the opportunity through **MR. Sunil Kulkarni**, who kindly provided me with a reference.

With my **10 Month** of experience as a sales and marketing executive at **OM Logistics Ltd** at **Jamalpur, (GURGAON)** combined with my **MBA Degree in Marketing &HR**, And still I am working with OM Logistics Ltd at Gurgaon Region. I am confident in my ability to contribute to the success of **VRL Logistics**.

During my time at OM Logistics, I Successfully implemented Sales Strategies that resulted in the increment of revenue.

I am particularly drawn to VRL Logistics due to Its Reputation for excellence and its commitment to delivering top notch services to its client.

I possess a strong passion for sales & Marketing. I believe that my skills in Relationship building, Strategic planning, And Market Analysis Make Me a great fit for this role.

Thank you for considering my application. I have attached my resume for the review, which provides further details about my Qualification and accomplishment.

I look forward to the possibility of contribution to the success of **VRL Logistics** as a sales and marketing executive.

Sincerely,

Nitesh Kumar