

# Curriculum Vitae

**Name :** Sabhay chaddha

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## Vision & Objective

Seeking an opportunity to utilize my skills and abilities that offers security and professional growth, while being resourceful, innovative and flexible.

## Work Experience & Summa

### • Super Highway Labs India Pvt. Ltd [june-18- April20] As Executive in Growth

- Responsible for the growth and expansion of employee transportation business of Shuttl through sales.
- Ensuring Corporate activities.
- Handling team of 4 executives and 20 promoters.
- Creating Demand for the new Routes.
- Administered sales funnel and developed partnerships with the Admin base.
- Launched cities Mumbai for B2C Shuttl Network.

### • JUST DIAL LTD – 18 JAN 2021to 5 Jun 2021

#### As a Certified Internet Consultant (CIC)

#### **Experience and role**

- **Making lead**
- **Clint visit**
- **Deal close**
- **Payment collection**
- **CRM after sale**

### Ferri Labs Pvt. Ltd. 1 Dec 2021 to 2 Jun 2023

#### As a Lead Business Development

- Responsible for the growth and expansion of employee transportation business of Shuttl through sales.
- Ensuring Corporate activities.
- Handling team of 4 executives
- Creating Demand for the new Routes.
- Administered sales funnel and developed partnerships with the Admin base.
- Handling to project B2B and B2C

## **City Mall 15 Jun 2023 to Till date**

### **Senior relationship manager**

Onboarding sellers and merchant on City Mall platform. Promoting new products and any special deals.

- develop strategic plans for business growth. Identify seller growth opportunities including cost / benefit

analysis of new ideas.

- Achieving Targets
- Handling the supplies complaints.
- Building the relationship with suppliers.

### **Skills and Languages Known**

- Ms-Office (Excel, Word)
- Data Management
- English and Hindi

### **Area of Strength**

- Working will with equals, superiors and subordinates and functioning as an effective team member.
- A good listener, values opinions, feedback, advice of team members and responding well to constructive criticism/appreciation.
- Encouraging team members and supporting them in their efforts
- Willing to experiment and learn from mistakes.

### **Educational Qualifications**

- Passed 10th from CBSE in 2013
- Passed 12th from CBSE in 2015

### **Personal Information**

- Father's Name :Mr vikram chadha
- Date of Birth : 23/1/1996
- Citizenship : Indian
- Gender : Male

### **Personal Interest and Activities**

- Cricket
- Watching Movies

**Declaration:** I, hereby declare that all the above mentioned information and details are true to my knowledge, solely will be held responsible for any discrepancy whatsoever.