



Vishal Sharma

BUSINESS DEVELOPMENT EXECUTIVE

Contact

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Address

Noida sector 22

Education

2022

M.com

Kanpur University

2020

B.com

Kanpur University

Expertise

- Client Relationship Management
- Loan Application Facilitation
- Strategic Thinking
- Data Driven Decision Making
- Ownership
- Financial Analysis and Reporting

Language

Hindi

English

Experience

2023 - Present
NSE ACADEMY

Career Consultant

Through my tenure as a **Career Consultant at NSE Academy**, I've cultivated a versatile skill set integral to the financial domain. My role involved providing personalized guidance to **high-profile clients**, executing strategic marketing initiatives, and managing program batches efficiently. I streamlined the **loan application process** and collaborated on customized program development. Nurturing strong **client relationships**, evaluating performance and conducting **market research** were also key aspects of my role. These experiences have strengthened my ability to excel in the banking sector by fostering **client-centricity, strategic thinking, and data-driven decision-making**.

*Engaged in external payroll management.

2022-2022

U Next Learning

Learning Consultant

A background as a learning consultant equips you with skills in training, needs analysis, curriculum development, communication, technology integration, problem-solving, adaptability, and a client-centric approach. These skills are directly transferable to a banking career, enabling you to effectively communicate complex financial information, adapt to evolving market conditions, assess client needs, and leverage technology for financial solutions, ultimately enhancing customer service and decision-making within the banking sector.

2020 - 2022

S S Steel Fabrication

Accountant

Having served in various capacities, I have acquired a diverse skill set that encompasses essential functions within the financial domain. My responsibilities have included proficiently managing stock inventories, reconciling bank statements with precision, preparing and filing GST reports accurately, overseeing accounts receivables and payables, and handling general accounting duties. These experiences have honed my ability to ensure efficient financial operations, maintain meticulous records, and provide valuable insights for effective decision-making within the banking sector.