JITENDER SINGH

PROFESSIONAL SUMMARY

To reach new horking with an organization can provide me opportunities and challenges to utilize my skill and knowledge.

WORK HISTORY

Key Relationship Manger, 08/2023 -Current Bajaj Allianz life Insurance, New delhi

- Communicated regularly with clients to understand needs, evaluate current product use and cross-sell new products.
- Built and maintained relationships with new and existing clients while providing high level of expertise.
- Responded to customer inquiries and resolved complaints to establish trust and increase satisfaction.
- Fixed up meeting and convert them into revenue.
- Resolve simple and easy services request of customers.

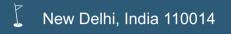
Assistant Manger, 12/2021 - 08/2023 Max Life Insurance, New Delhi

- Customer services through relationship management.
- Maintained friendly and professional client interaction.
- Work on every lead allocated frame the HO team.
- Convert lead in to new sales.
- Pitch products as per need of the customers.

Sales Officer, 01/2020 - 07/2021 HDB Financial Services, Delhi

- Handled Loan from start of application to booking all the way through collection payments.
- Responsible for new customers, maximizing loan opportunities collecting payments setting up payments arrangements processing.
- Provide referral or walk in customers with the proper loan products to fit their needs.
- Approved loan with in specified limits.
- •Answered phone and provided customer services.

ADDITIONAL INFORMATION





singh.jitender677@gmail.com

SKILLS

- Sales and Marketing
- Financial advising
- Good Knowledge of computer
- Loan Processing

EDUCATION

- B.A graduation from Delhi University
- 12th pass from haryana board of school education
- 10th pass from haryana board of school education.

TECHNICAL SKILLS

- One year diploma in computer application.
- One year diploma in computer hardware and networking from NSIC new Delhi.

PERSONAL INFORMATION

- Name
- Father's

• Language

- Sex
- Jitender Singh
- Jaswant Singh
 - Male
- Nationality Indian
- Date of Birth 04june1990
 - Hindi, English

DECLARTION

I hareby declare that the details furnished above are true to best of my knowledge and belief.

Date Place

Jitender Singh