

## Professional Summary

Superior communication skills with ability to understand client needs and close sales. Excellent written, phone, and email communication skills. Recognized for creativity and resourcefulness in meeting and exceeding sales, revenue and profit goals. Proven track record bringing 2+ years of related career experience.

## Skills

- Customer Targeting
- Outbound Calling
- Sales Pitches
- Customer Inquiry and Response
- Customer Service
- Sales Script Adjustments
- Product Descriptions
- Relationship Building
- Cold Calling
- Multi-tasking strength
- Product and service sales
- Inside Sales / Direct Sales

## Work History

**TELESALEEXECUTIVE**, 01/2021-20/05/2022  
**Green shop go India Pvt. Ltd**, New Delhi, India

### Experience

- Product prices and packages as well as answered and questions and addressed concerns of customers.
- Delivered scripted sales talks to customers reached via manual and automatic dialing systems.
- **BUSINESS DEVELOPMENT ASSOCIATE**, 08/08/2022-26/10/2023
- **BYJU'S (think and learn Pvt. Ltd)**, Noida Sec 03, U.P., India

- Direct sales can be effective for building personal relationships and selling high-value products.
- it may require more resources and have higher costs.
- Inside sales can be efficient, scalable, and cost-effective,
- making it suitable for lower-value or recurring sales.

## Education

**+2H/S Sujapur, Barari, Katihar**-Katihar, Bihar  
\*10<sup>th</sup> Passed BSEB BOARD Patna Bihar.  
\*12<sup>th</sup> Passed BSEB BOARD Patna Bihar.  
\*Completed Graduation in Commerce (B.Com) From IGNOU Delhi.

## **Additional Information**

Basic Knowledge Of Excel.  
Photoshop  
CorelDraw  
ComputerOperator

Father's Name-Md Salauddin  
Date Of Birth-20/02/1999  
Marital-Unmarried  
Gender-Male

## **Languages**

**Hindi**

**English**