



# Neeraj Upadhyay

Business Development Executive

## Education:

### Green Valley School

Jun 2016 - May 2017

10th

8.4 CGPA

### Nalanda Public school

Jun 2018 - Mar 2019

12th

81.6%

### Barkatullah University

Aug 2019 - Jul 2022

BBA

69.33%

### Barkatullah University

Aug 2022 - Aug 2024

MBA

65%

## Experience:

### Bhaskar Energy System

Business Development  
Executive

Jan 2023 - Present  
(1 Years,9 Months)

- : Manage the Sales and Marketing Targets
- : Build Relationship with prospective clients
- : Explain All Details about the Product.
- : Help Customer to Suggest the Best Capacity of Solar according to there Electricity Bill
- : Lead Generation, Lead Track, Deal Close

### VCC Group Training and Placement

HR Recruiter

Feb 2023 - May 2023  
(0 Years,3 Months)

- : Sourcing the Best Candidate through the Social media Networking
- : Resume Scanning
- : Conduct Interviews with potential candidates, either in person or on call.

## Summary:

I seek challenging opportunities where I can fully use my skills for the success of the organization.

## Contact Details:

Phone: 7089757504

Email:  
uneeraj584@gmail.com

Location: Bhopal  
462004 Madhya  
Pradesh India

Birthdate: 15-Aug-  
2002

## Languages:

- Hindi

## Interest:

- Watching movie
- Listening music

# Projects:

## Solar Power Project

Manage the Installation team for installing 3kw to 10kw Project. Work include like MNRE Registration, Load Enhancement work, Feasibility Approval, Net Metering work, Project Commissioning work, Subsidy work.

## Skills:

- Good Communication skills
- Good Negotiation skills
- Lead generation
- Sales strategy development
- Client relationship management
- Presentation skills
- Proposal writing



Signature: \_\_\_\_\_  
Neeraj Upadhyay