



SADDAM ANSARI

Senior Associate Sales Consultant

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📍 Delhi, Kapashera

EDUCATION

B.A (Psychology)

B.N Mandal University Madhepura

2012 - 2016

SKILLS

- Sales Strategy Development
- Client Relationship
- Self-confidence
- Financial Planning
- Team Leadership and Mentoring
- Customer Retention
- Effective Communication
- Generate Appointment's
- Teamwork
- Negotiation

LANGUAGE

English

Hindi

About Me

Dedicated and results-driven Senior Associate Sales Consultant with three years of experience at PolicyBazaar.com, seeking a challenging position to leverage my expertise in sales, client relationship management, and product knowledge to contribute to the success of a dynamic organization.

WORK EXPERIENCE

Sep 2020 - Nov 2023

Policybazaar.com

Senior Associate Sales Consultant(Policybazaar.com)

- in the last 3 Years Helped the Largest no of Customers via Presentation to meet their financial need and goal.
- Built and maintained strong relationships with clients, earning a reputation for exceptional customer service and follow-up, resulting in a 30% increase in customer retention.
- Conducted regular market research and competitor analysis to stay abreast of industry trends, providing valuable insights to enhance the sales strategy and improve overall team performance.
- Collaborated with cross-functional teams, including underwriters and customer support, to ensure a seamless end-to-end customer experience.
- Trained and mentored junior sales associates, contributing to the development of a high-performing and motivated sales team.