

OBJECTIVE

To get a growth oriented position in a reputed organization where my skills can be utilized for improvement and success of the organization.

EXPERIENCE

SENIOR SALES ASSOCIATE | POLICYBAZAAR.COM

APRIL 2024- PRESENT

- Sustained revenue by resolving customer complains using strong communication and conflict management skills
- Provided continued customer support after closing sales
- Continuously updated product knowledge by attending training sessions

Sales Associate | Policybazaar.com

MARCH 2023- MARCH 2024

- Maintained strong relationships with existing customers to ensure repeat business
- Provided continued customer support after closing sales
- Developed sales strategies with managers to develop methods to increase sales and achieve monthly targets

EDUCATION

B.COM | KUMAUN UNIVERSITY, NANITAL

2019 – 2022

HSC | KRISHNA PUBLIC COLLEGIATE, KASHIPUR, UTTRAKHAND

2018 – 2019

SSC | KRISHNA PUBLIC COLLEGIATE, KASHIPUR, UTTRAKHAND

2016 – 2017

SKILLS

- Problem solving
- Interpersonal skills
- Adaptability
- Flexibility
- Punctuality
- Service Oriented

ACHIEVEMENTS

- Received Star of the Month category
 - Was awarded with Star of the Quarter
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